

arm

Arm in Edge AI



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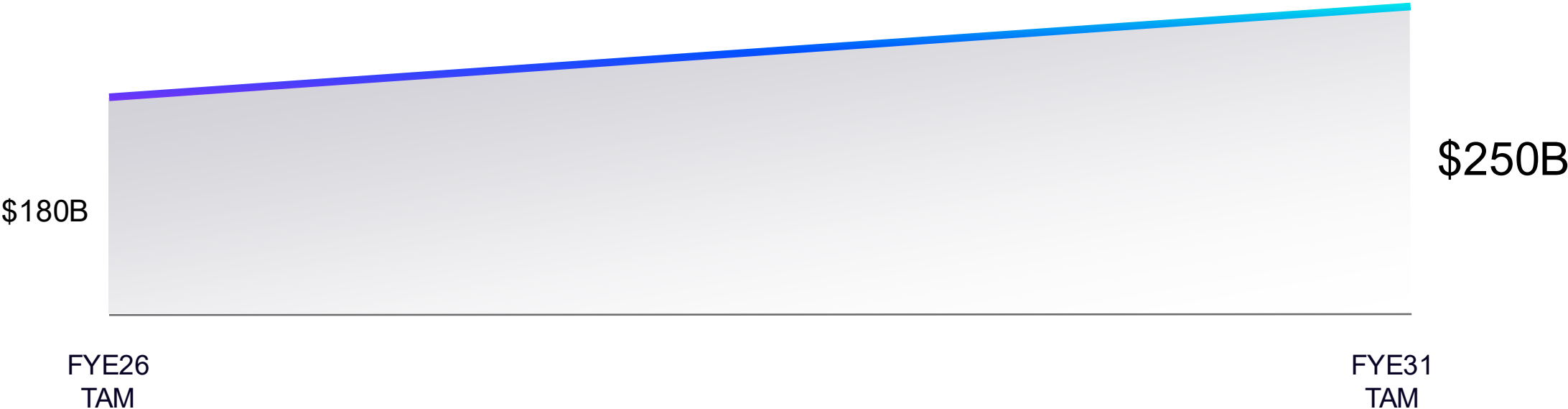
Such forward-looking statements include, but are not limited to, projections and estimates of the TAM for our products and our expectations regarding revenue, licensing and royalty mix and growth, in both the near and long-term; our expectations regarding the impact of the introduction of new products on our existing operations, customer base, and demand; our vision for the future of Arm and AI computing; our ability to implement new products and business initiatives, including the expansion of our business model into production silicon; Arm AGI CPU and its expected performance, scale, efficiency and projected energy savings; our annual product roadmap; data center and agentic AI growth generally, including anticipated data center capacity; the Company's partnerships and customer expectations; projections relating to our future financial results, growth, products and services; our financial position; our market opportunity, demand and growth drivers; and any other statements that are not historical facts.

Forward-looking statements involve a number of risks, uncertainties or other factors beyond our control that may cause actual results to differ materially. These factors include, but are not limited to, our ability to implement our strategic initiatives; our development of new products and technologies; our entry into new business areas, including production silicon, and the associated execution risks; our reliance on third parties to manufacture, assemble, package and test our products; market acceptance of our products; the accuracy of comparative performance benchmarks and claims; the impact of technological development and competition; the development and growth of the AI market generally; any potential design, manufacturing, hardware or software defects; changes in customer preferences and demands; changes in industry standards; global economic, political and market conditions and fluctuations; geopolitical instability, government and industry regulation; and global competition. For a complete discussion of factors that could materially affect our financial results and operations, please refer to the reports we file from time to time with the SEC, including our Annual Report on Form 20-F. Copies of reports we file with the SEC are posted on our website and are available without charge. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise.

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Edge AI TAM

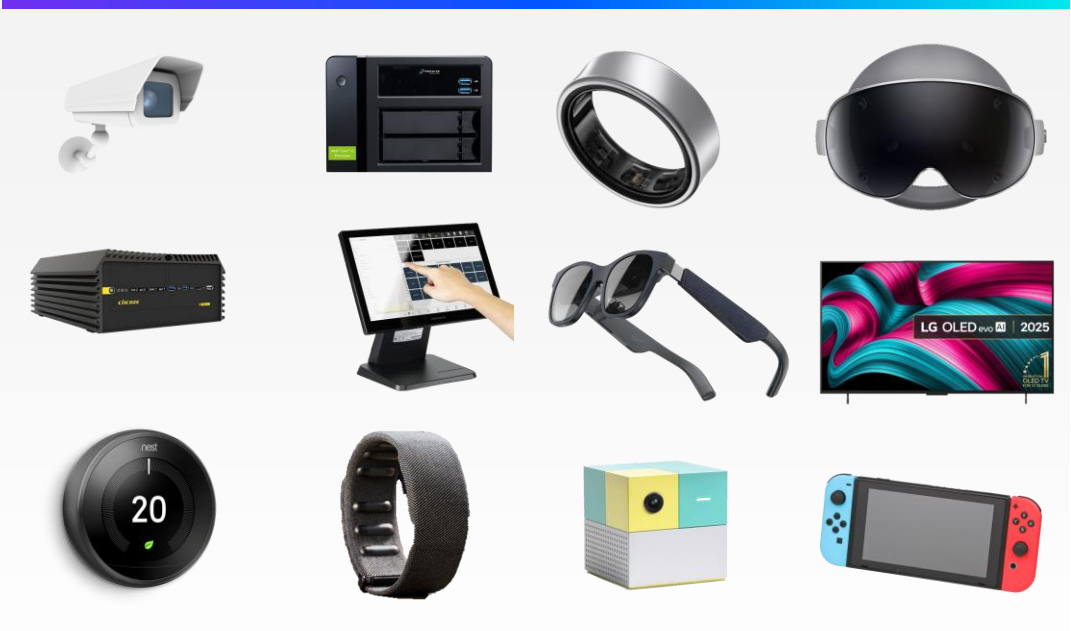


Edge AI: Powering intelligent devices with AI and inference

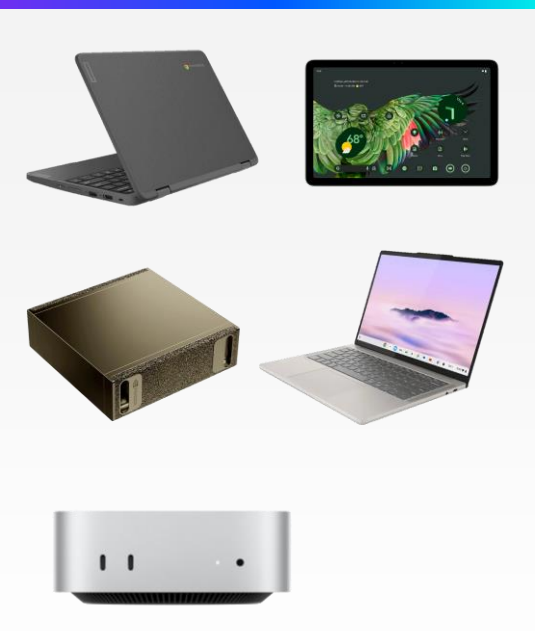
Mobile



Intelligent edge

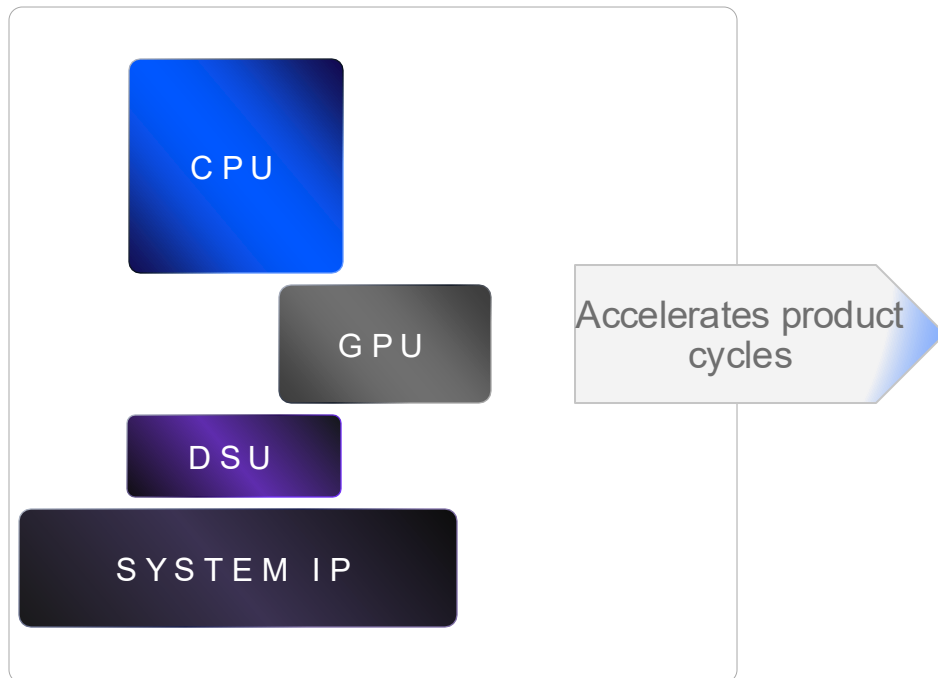


Personal AI computing

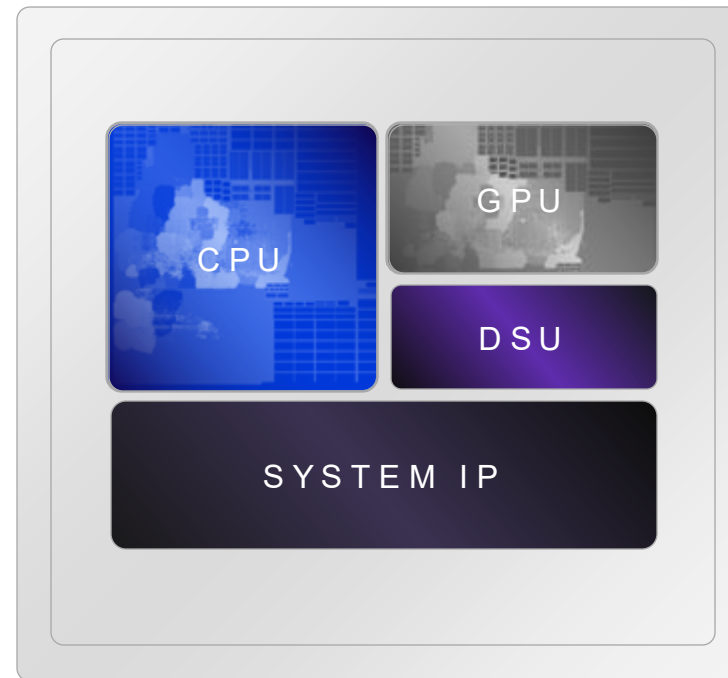


Mobile CSS: Higher Arm royalty per device in a low growth market

IP portfolio



Mobile CSS platform

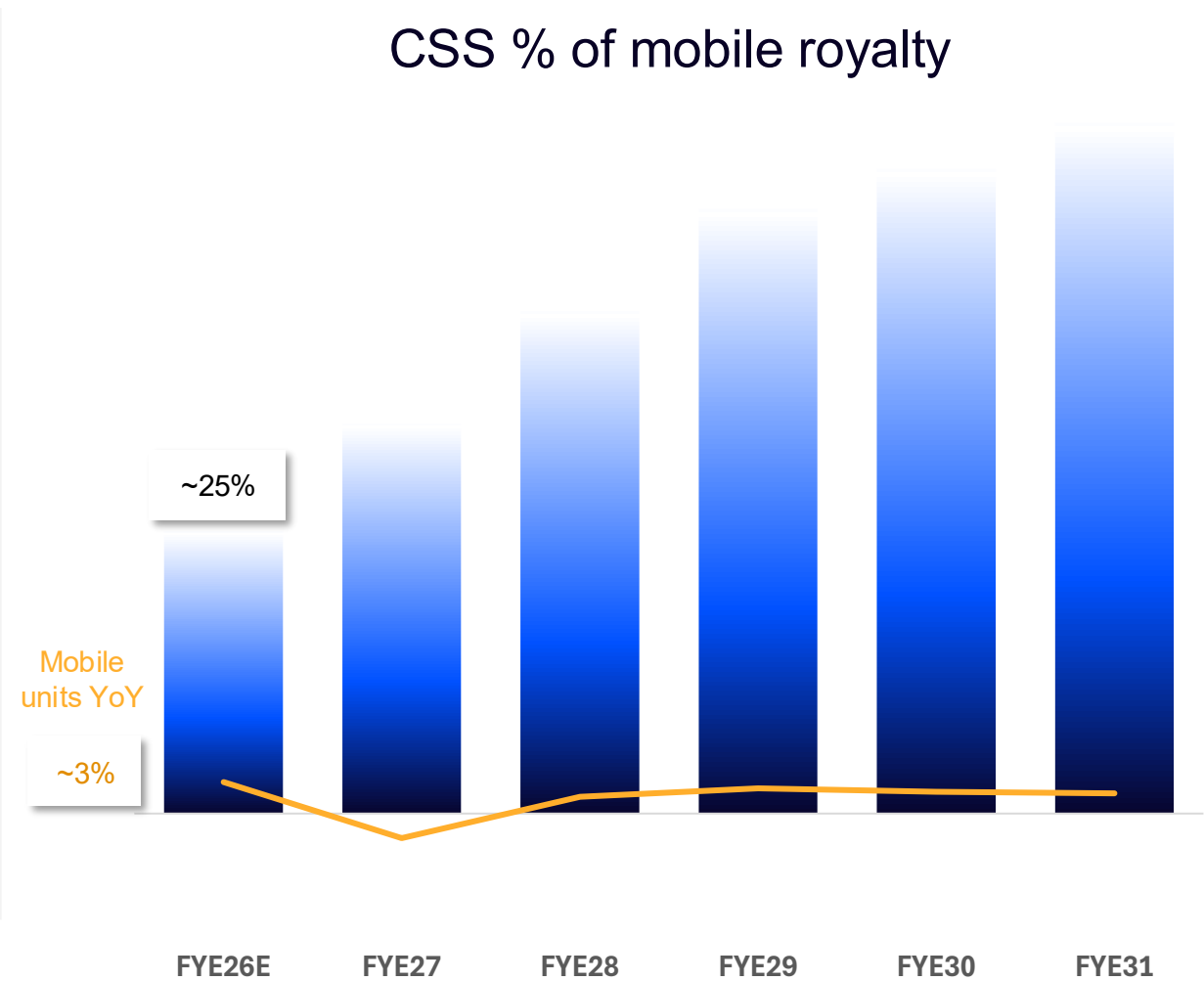


Validated physical core implementations on leading edge nodes

- CSS drives royalty rate growth in a market with low unit growth
- 2x increase in rates vs Armv9
- CSS accelerates time to market and enables partners to compete—and win—in markets previously out of reach
- Annual releases with increasing capabilities (AI, performance, security) and increasing royalty rates

CSS penetration expected to drive significant royalty growth

- Armv9 based CSS is the majority of Arm's mobile mix by FYE31 across all price tiers
- CSS penetration drives disproportionate royalty growth vs mobile unit growth
- Premium segment + higher CSS rates = outsized royalty growth



Edge AI: Additional growth expansion

Unit volume, CSS expected to drive royalty rates

Intelligent edge
IP uplift to Armv9

Personal AI computing
(Agentic home)
New compute category
CSS platform

Personal AI computing
(Tablets & efficient clients)
Share gain
CSS platform

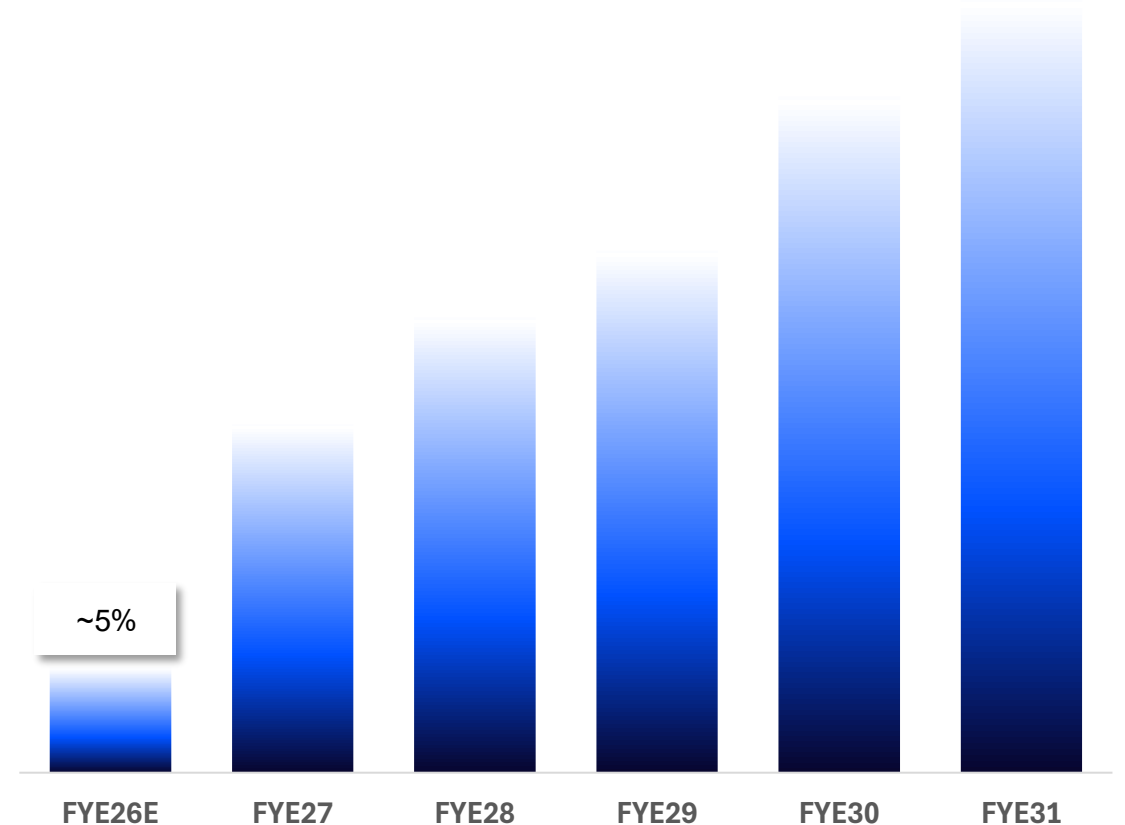


Royalty growth

CSS penetration expected to drive significant royalty growth

- Personal AI computing CSS expected to grow to the majority of royalty by FYE31
- Higher CSS content per device drives royalty expansion
- Mix shift to CSS increases value per device
- Enablement of OEMs to build direct silicon

CSS % of personal AI computing royalty



AI-driven software increases royalties

Expanding the Armv9 ecosystem, capturing value through scale

