

Cautionary Note Regarding Forward-Looking Statements

This presentation contains forward-looking statements that involve a number of risks and uncertainties. Arm Holdings plc (the “Company” or “Arm”) cautions readers that any forward-looking information is not a guarantee of future performance and actual results could differ materially from the information expressed or implied by these forward-looking statements. When used in this presentation, words such as “may,” “might,” “will,” “could,” “would,” “should,” “expect,” “is/are likely to,” “intend,” “plan,” “objective,” “anticipate,” “believe,” “estimate,” “predict,” “potential,” “target,” “continue,” “ongoing” and similar expressions and any other statements that are not historical facts are intended to identify forward-looking statements.

Such forward-looking statements include, but are not limited to, projections and estimates of the TAM for our products and our expectations regarding revenue, licensing and royalty mix and growth, in both the near and long-term; our expectations regarding the impact of the introduction of new products on our existing operations, customer base, and demand; our vision for the future of Arm and AI computing; our ability to implement new products and business initiatives, including the expansion of our business model into production silicon; Arm AGI CPU and its expected performance, scale, efficiency and projected energy savings; our annual product roadmap; data center and agentic AI growth generally, including anticipated data center capacity; the Company’s partnerships and customer expectations; projections relating to our future financial results, growth, products and services; our financial position; our market opportunity, demand and growth drivers; and any other statements that are not historical facts.

Forward-looking statements involve a number of risks, uncertainties or other factors beyond our control that may cause actual results to differ materially. These factors include, but are not limited to, our ability to implement our strategic initiatives; our development of new products and technologies; our entry into new business areas, including production silicon, and the associated execution risks; our reliance on third parties to manufacture, assemble, package and test our products; market acceptance of our products; the accuracy of comparative performance benchmarks and claims; the impact of technological development and competition; the development and growth of the AI market generally; any potential design, manufacturing, hardware or software defects; changes in customer preferences and demands; changes in industry standards; global economic, political and market conditions and fluctuations; geopolitical instability, government and industry regulation; and global competition. For a complete discussion of factors that could materially affect our financial results and operations, please refer to the reports we file from time to time with the SEC, including our Annual Report on Form 20-F. Copies of reports we file with the SEC are posted on our website and are available without charge. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise.

Non-GAAP Financial Measures

Arm utilizes, and this presentation includes, certain non-GAAP financial measures that differ from measures calculated in accordance with GAAP. Arm’s non-GAAP financial measures include non-GAAP operating margin and non-GAAP earnings per share. Arm believes these non-GAAP financial measures provide useful information to investors and others in understanding and evaluating its results of operations, as well as provide a useful measure for period-to-period comparisons of its business performance. Moreover, Arm has included these non-GAAP financial measures because they are key measurements used by its management internally to make operating decisions, including those related to analyzing operating expenses, evaluating performance, and performing strategic planning and annual budgeting. Arm believes that the presentation of its non-GAAP financial measures, when viewed holistically, is helpful to investors in assessing the consistency and comparability of its performance in relation to prior periods and facilitates comparisons of its financial performance relative to its competitors, particularly with respect to competitors that present similar non-GAAP financial measures in addition to their GAAP results.

Non-GAAP financial measures are presented for supplemental financial purposes only, should not be considered a substitute for financial measures prepared in accordance with GAAP, and may not align with similar financial measures presented by Arm’s competitors, which may limit the ability of investors to assess Arm’s performance relative to certain peer companies.

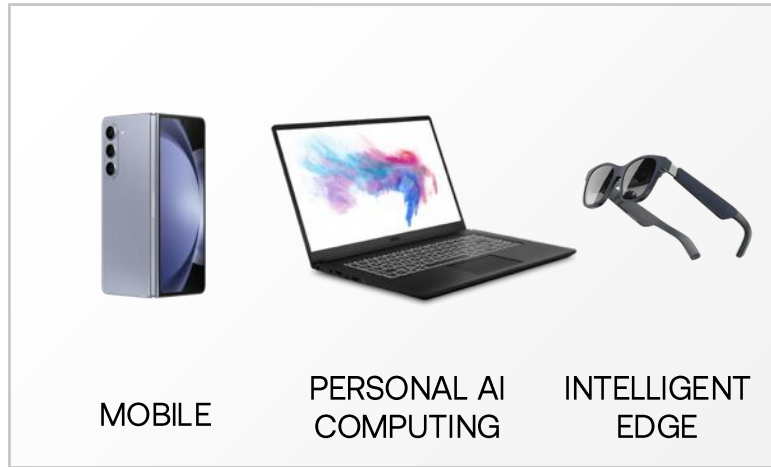
Arm is unable to provide a reconciliation of certain non-GAAP guidance measures to the corresponding GAAP measures on a forward-looking basis because doing so would not be possible without unreasonable effort due to, among other things, the potential variability and limited visibility of the excluded items. For the same reasons, Arm is unable to address the probable significance of the unavailable information.

arm EVERYWHERE

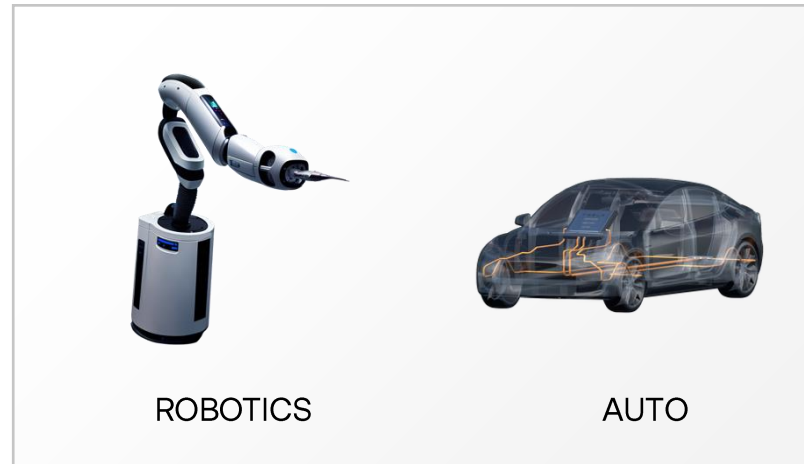


Three growth engines, one AI platform

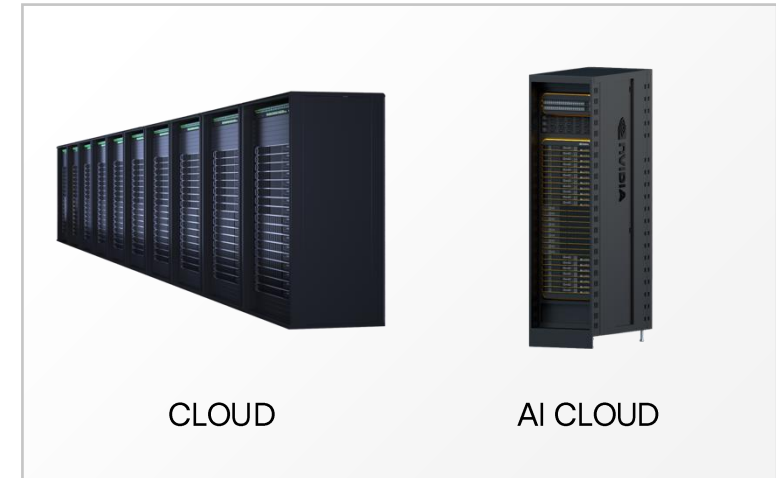
Edge AI



Physical AI



Cloud AI



Consistent AI compute platform + software

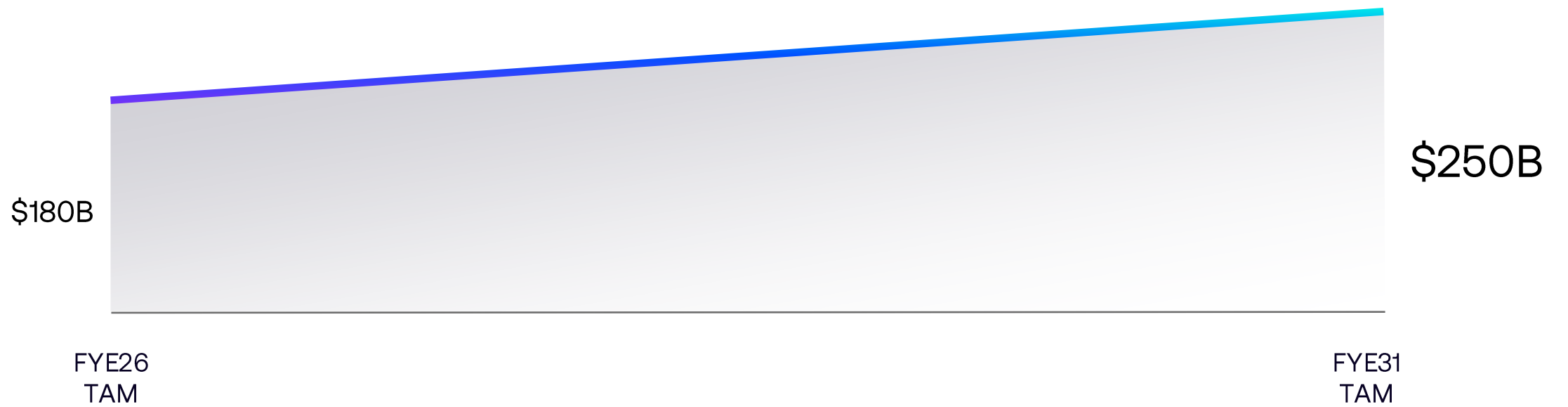
Arm AI compute platform

arm

Arm in Edge AI

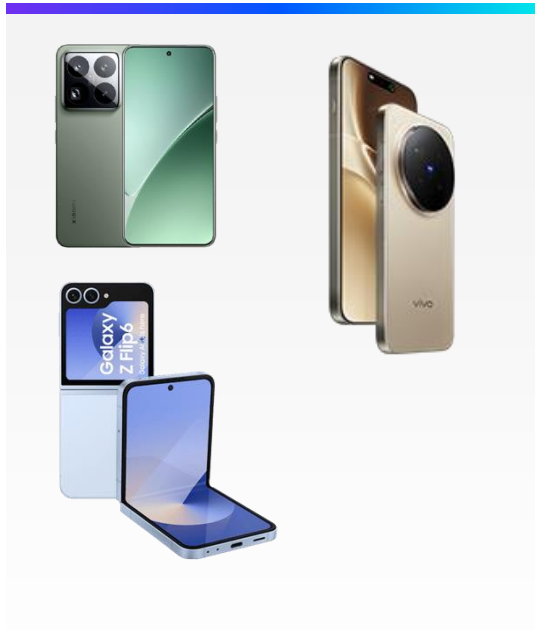


Edge AI TAM



Edge AI: Powering intelligent devices with AI and inference

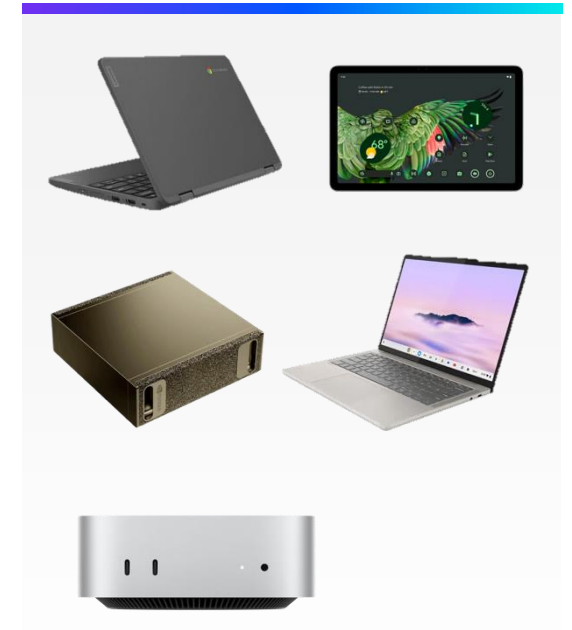
Mobile



Intelligent edge

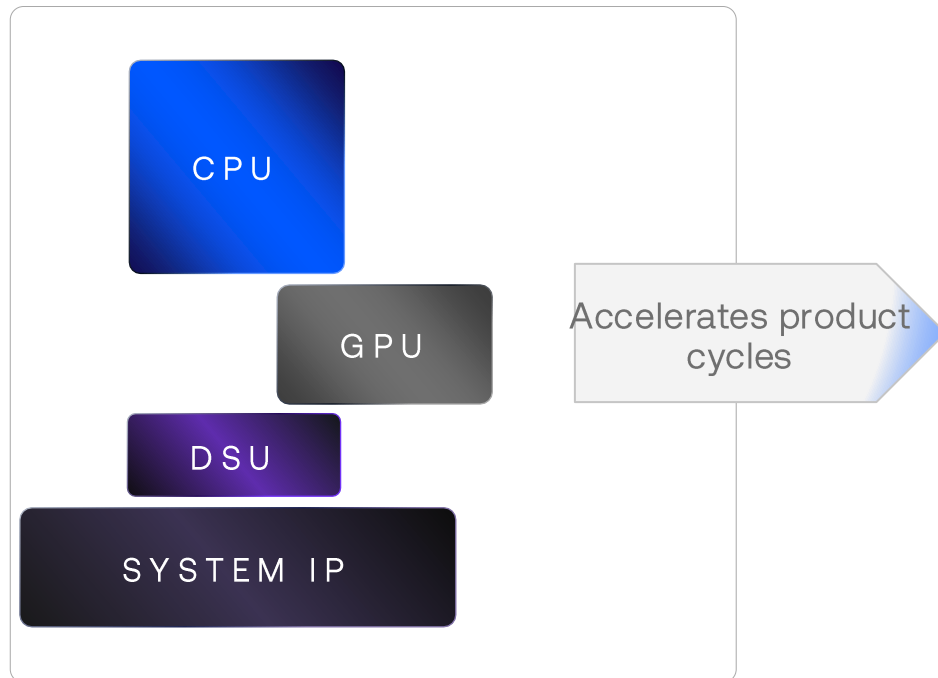


Personal AI computing

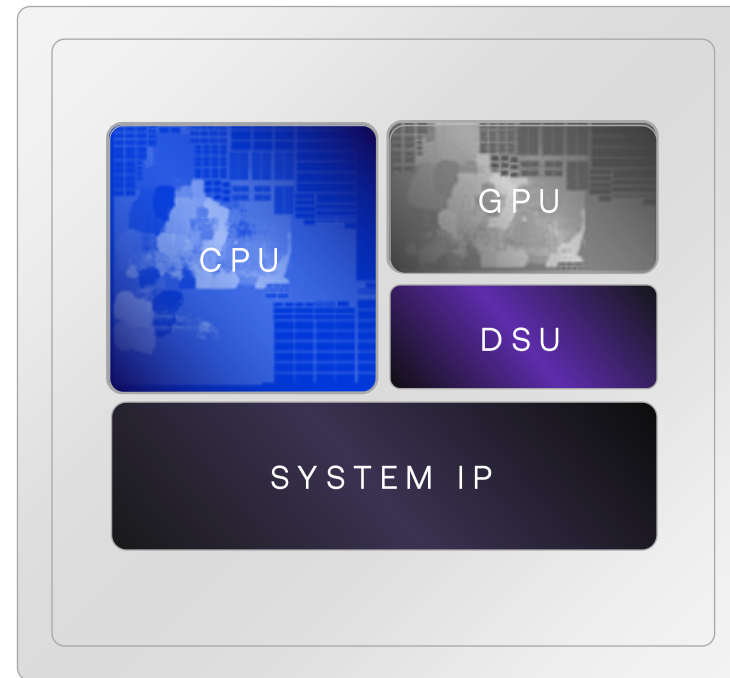


Mobile CSS: Higher Arm royalty per device in a low growth market

IP portfolio



Mobile CSS platform

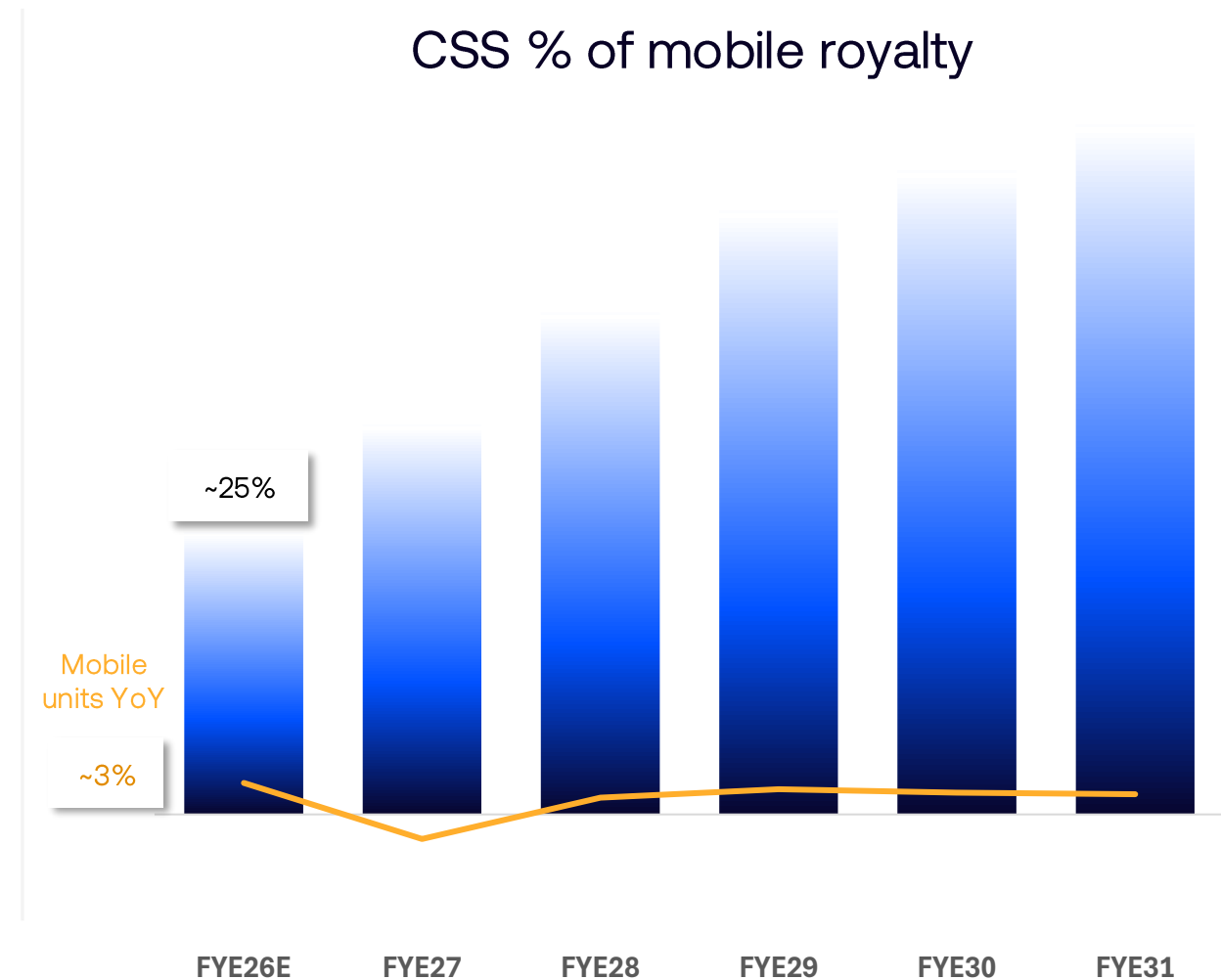


Validated physical core implementations on leading edge nodes

- CSS drives royalty rate growth in a market with low unit growth
- 2x increase in rates vs Armv9
- CSS accelerates time to market and enables partners to compete—and win—in markets previously out of reach
- Annual releases with increasing capabilities (AI, performance, security) and increasing royalty rates

CSS penetration expected to drive significant royalty growth

- Armv9 based CSS is the majority of Arm's mobile mix by FYE31 across all price tiers
- CSS penetration drives disproportionate royalty growth vs mobile unit growth
- Premium segment + higher CSS rates = outsized royalty growth



Edge AI: Additional growth expansion

Unit volume, CSS expected to drive royalty rates

Intelligent edge
IP uplift to Armv9

Personal AI computing
(Agentic home)
New compute category
CSS platform

Personal AI computing
(Tablets & efficient clients)
Share gain
CSS platform

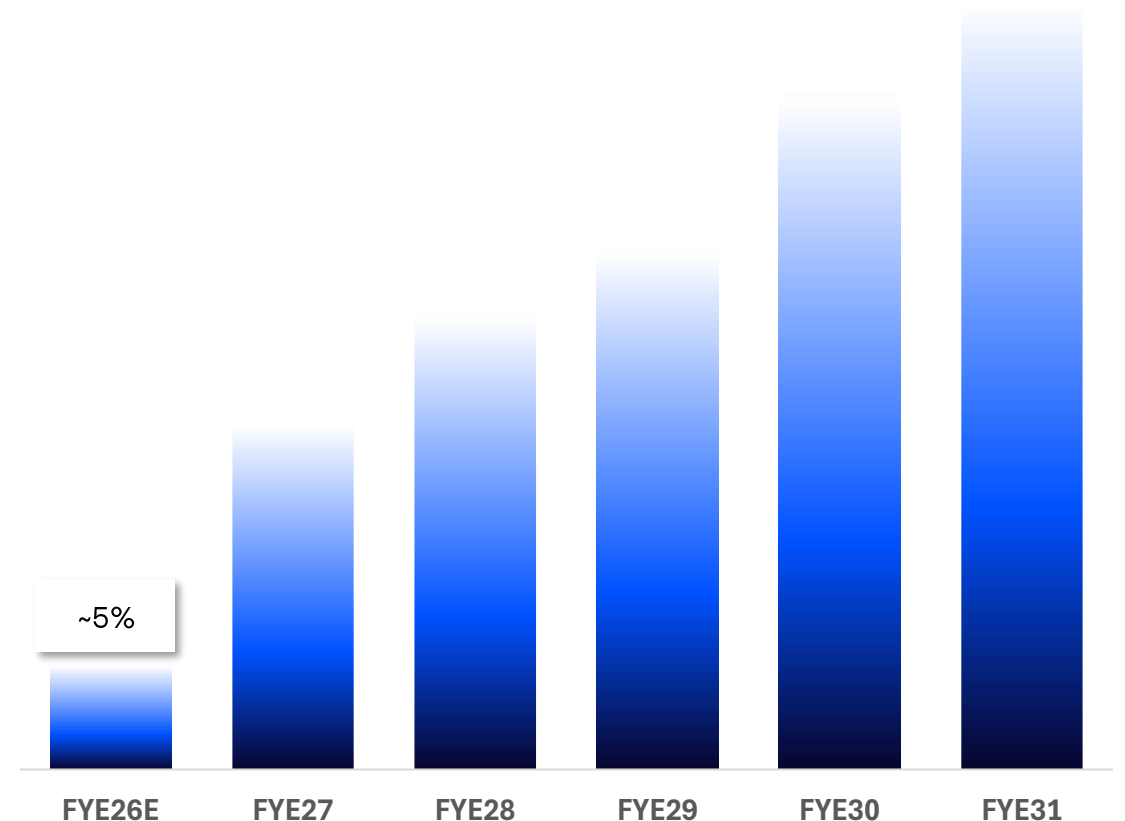


Royalty growth

CSS penetration expected to drive significant royalty growth

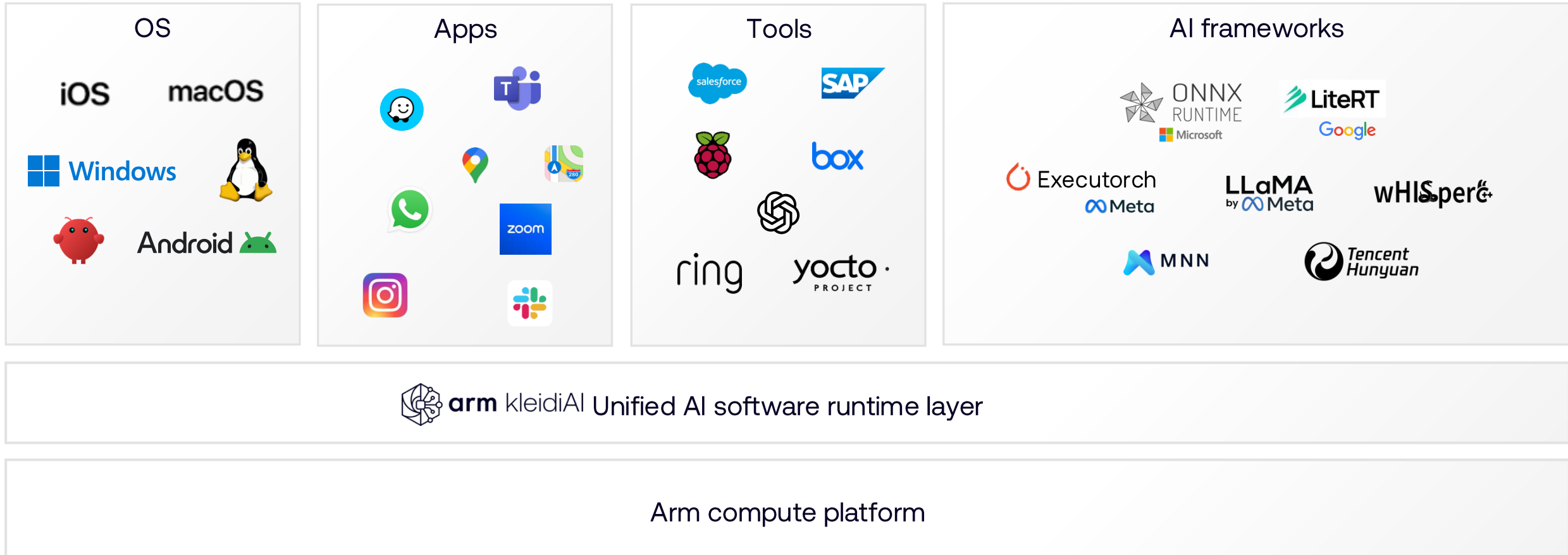
- Personal AI computing CSS expected to grow to the majority of royalty by FYE31
- Higher CSS content per device drives royalty expansion
- Mix shift to CSS increases value per device
- Enablement of OEMs to build direct silicon

CSS % of personal AI computing royalty



AI-driven software increases royalties

Expanding the Armv9 ecosystem, capturing value through scale

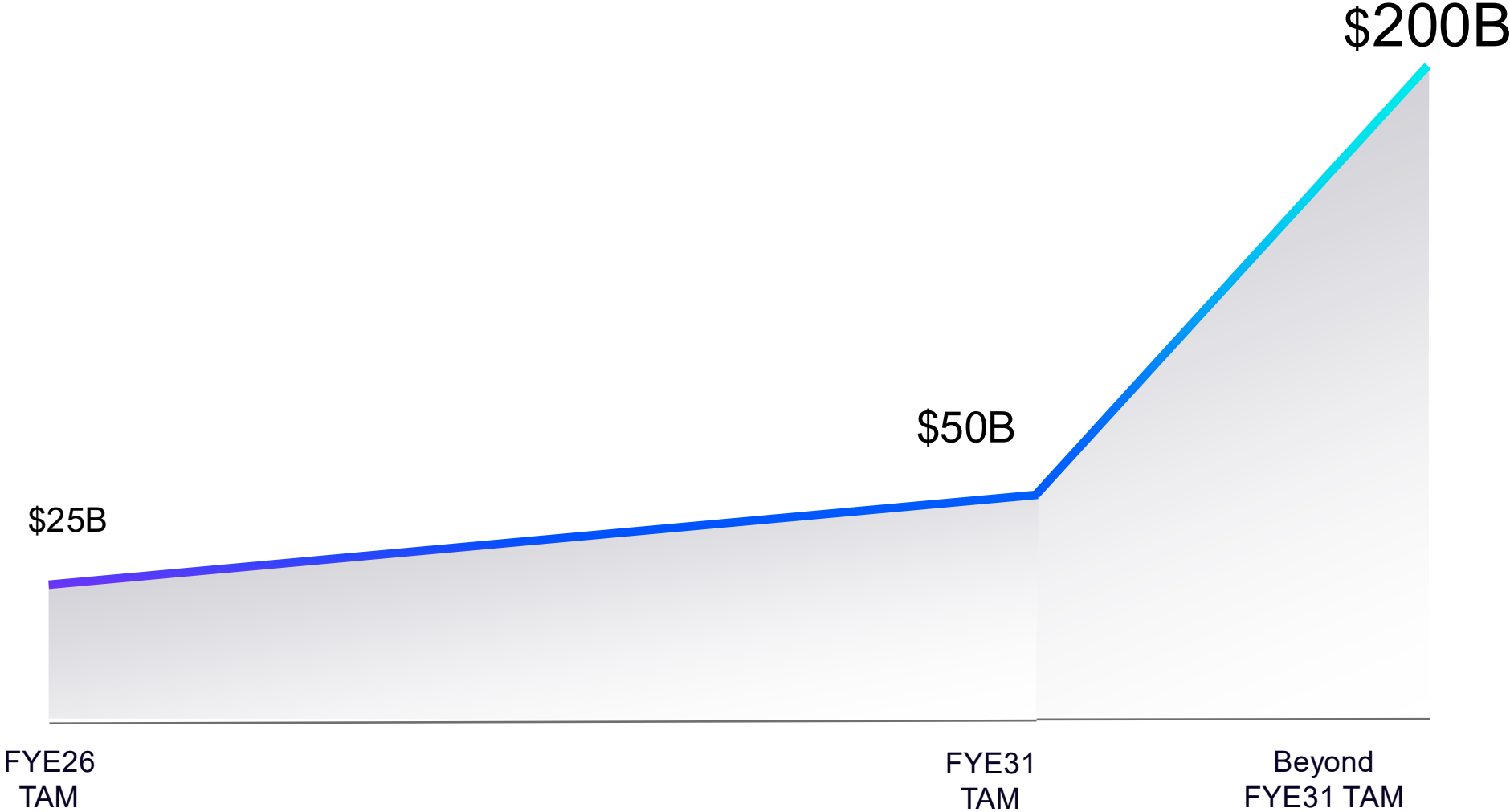


arm

Arm in Physical AI



Physical AI TAM

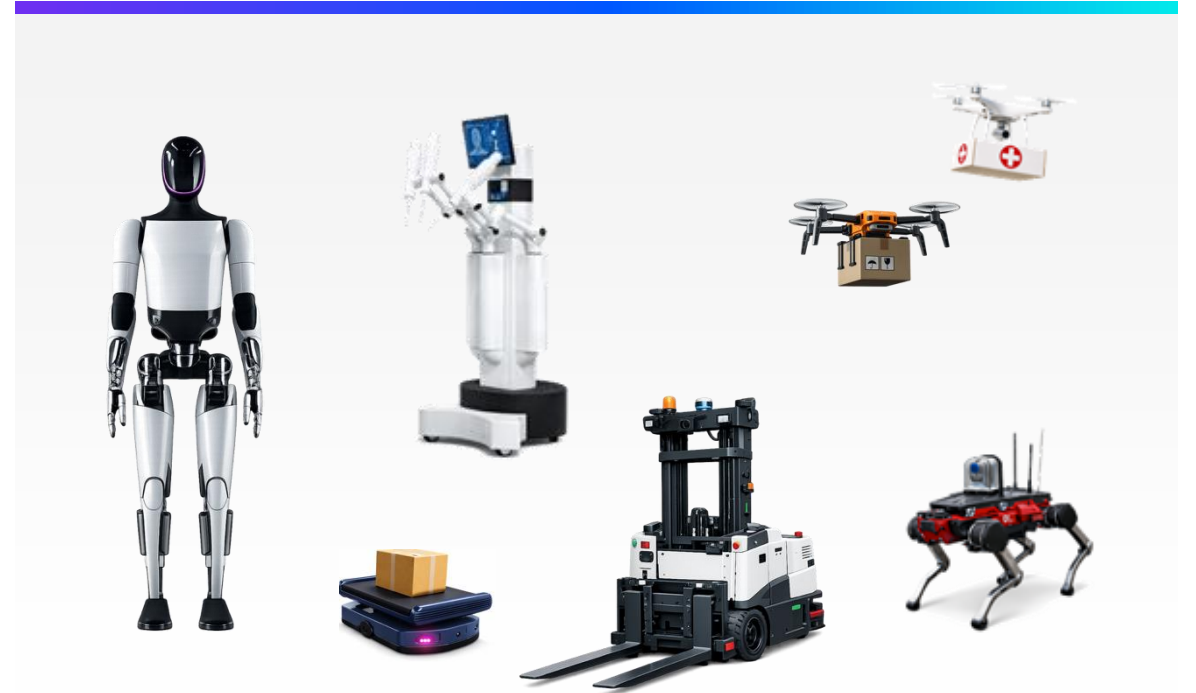


Physical AI: Spans industries and form factors

Autonomous vehicles

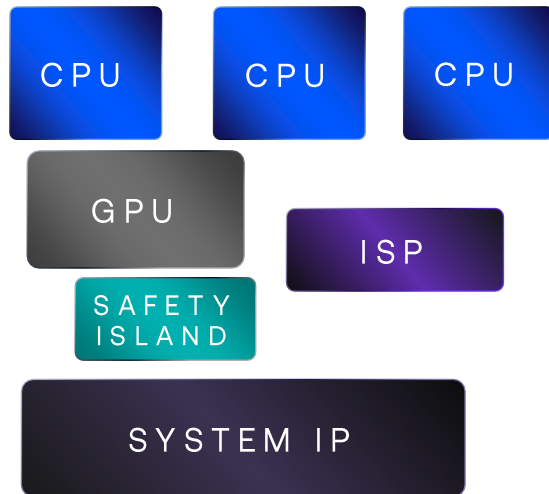


Robotics



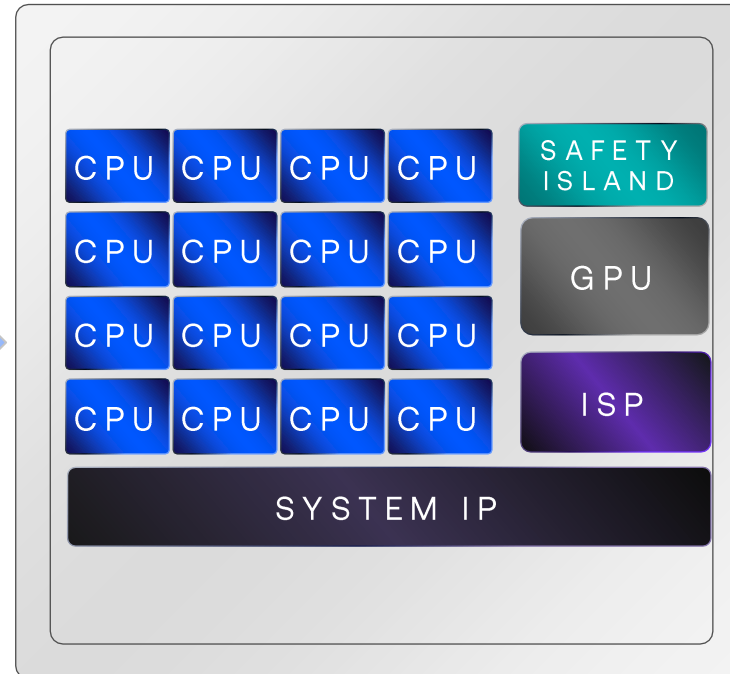
CSS targets high-growth, high-value compute in ADAS, AV & robotics

IP portfolio transitions to Armv9
Royalties starting this year



2x faster TTM
~20% less
engineering effort

Arm Zena CSS platform
Royalties starting in 2028

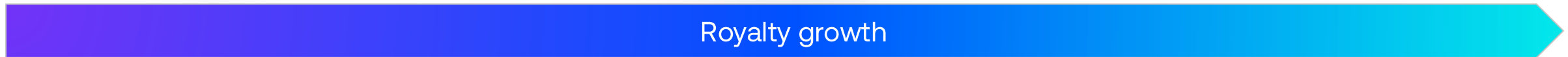
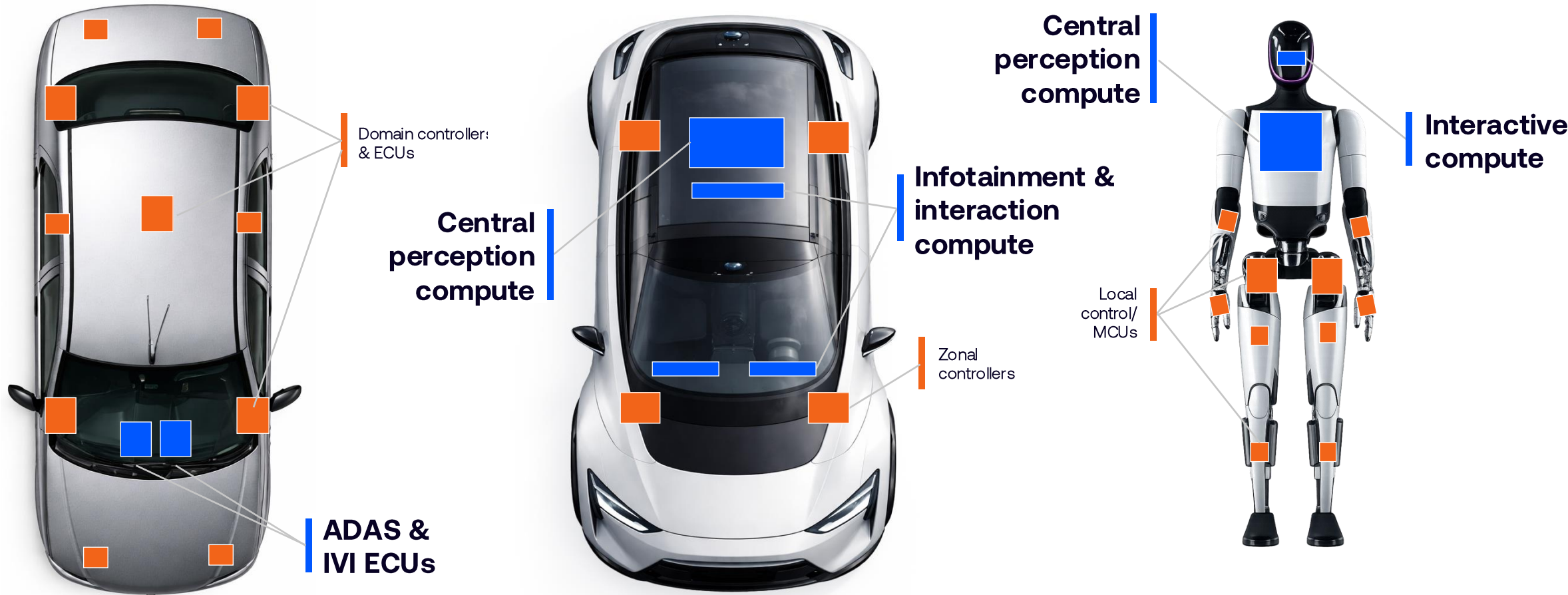


- Optimized for ADAS, AV & robotics – highest growing value compute domain
- More than 2x royalty rates on v8 to v9 transition
- 2x royalty rates on CSS vs Armv9 IP

Strong position in auto as the world transitions to physical AI platforms

Distributed auto compute

Centralized high value compute



Strong position in auto as the world transitions to physical AI platforms

Distributed auto compute

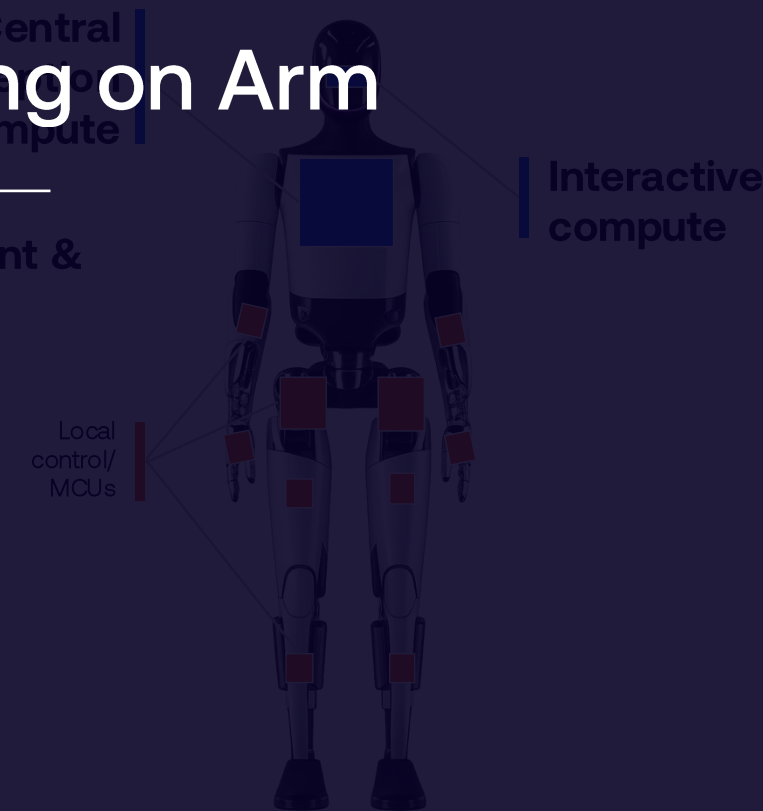
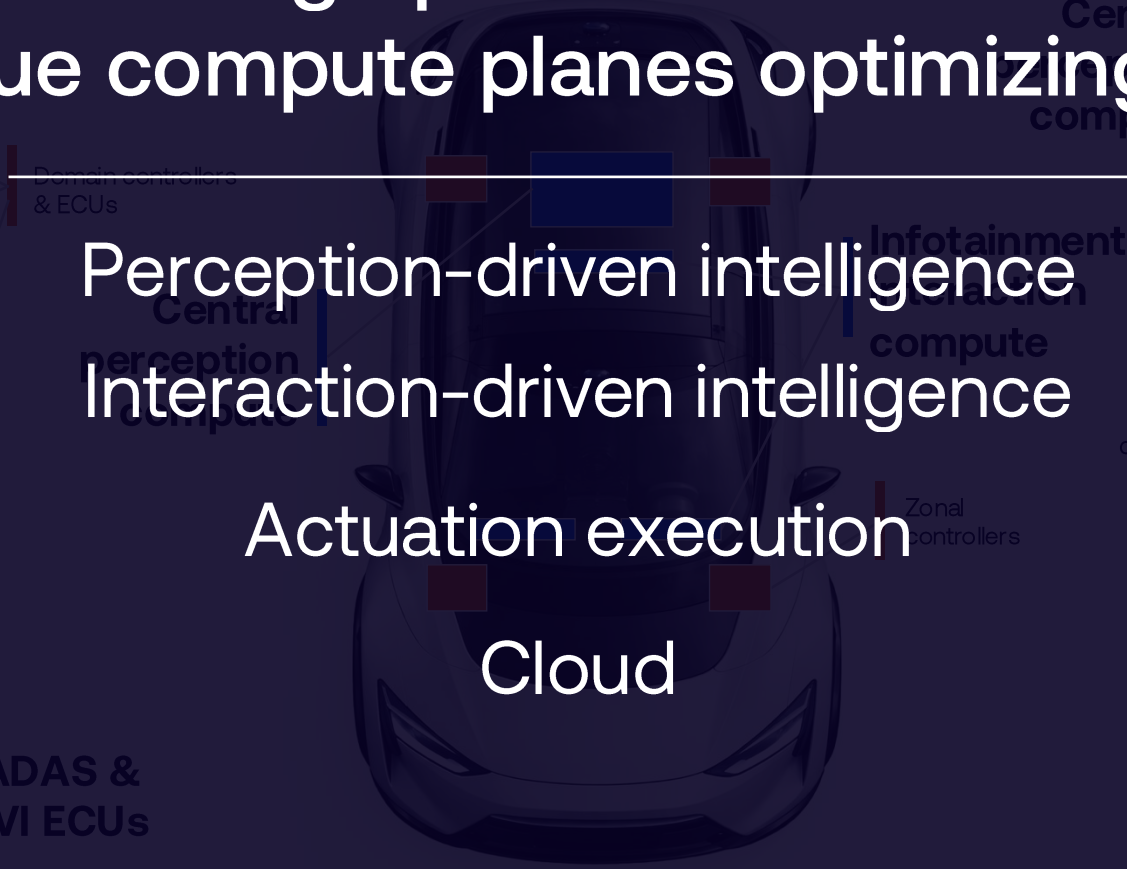
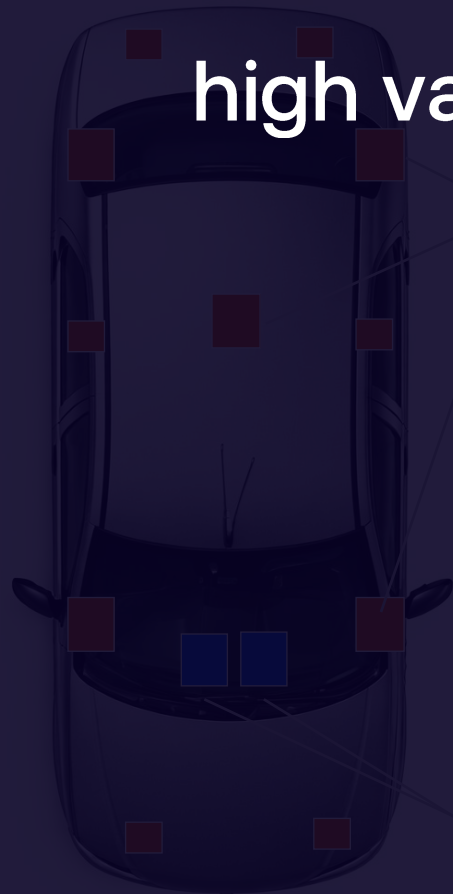
Centralized high value compute

IP uplift to Armv9
Zena CSS platform

Higher value compute
Zena CSS platform

Market creation
Significant TAM expansion

4 high performance & high value compute planes optimizing on Arm



Royalty growth

Autonomy requires exponentially more vehicle compute

Driving demand for Arm-based solutions and CSS platforms

T E S L A

April 2019

Arm CPUs power Tesla's Full Self-Driving computers, scaling compute with each generation

nuro

February 2024

Arm-based compute powers the Nuro Driver, enabling AI for next-gen autonomous mobility, including robotaxis

 RIVIAN

December 2025

Custom Armv9 silicon powers Rivian's next-generation autonomy platform debuting with R2

 AGIBOT

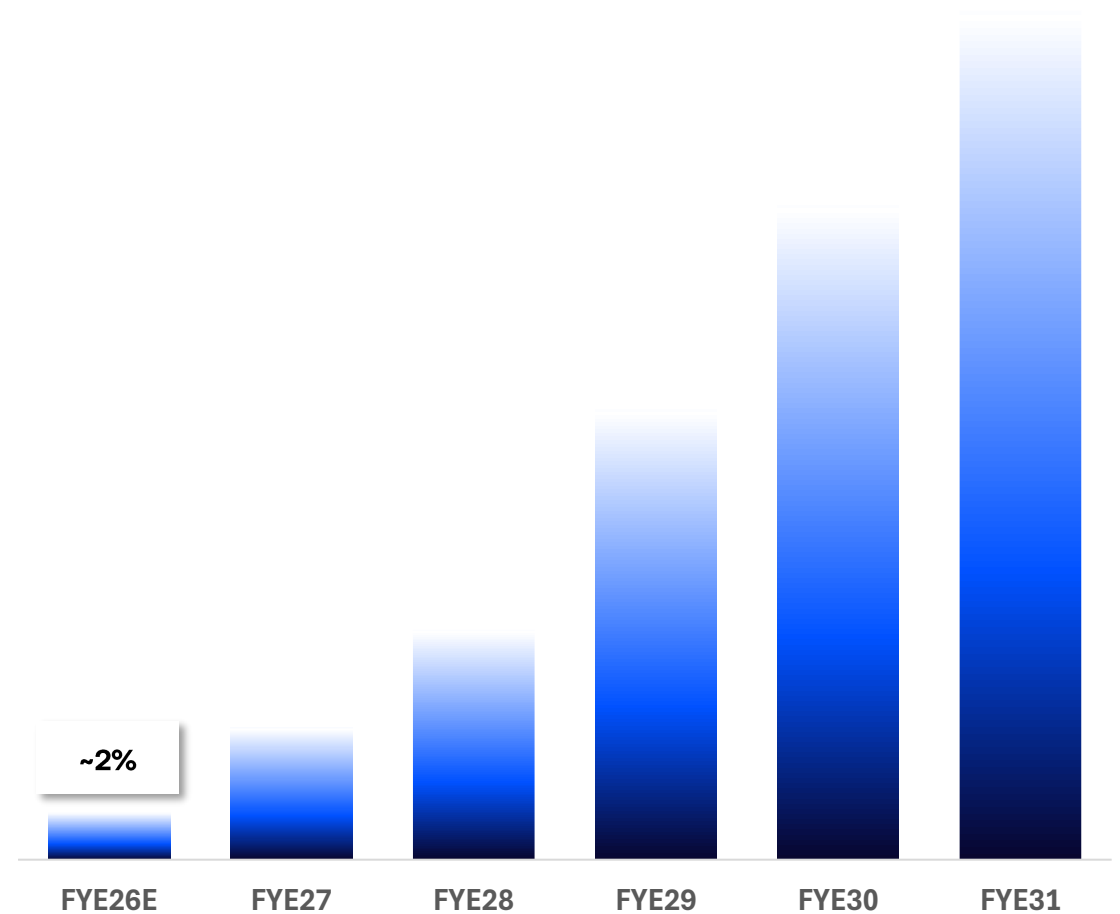
January 2026

Arm-based compute powers AGIBOT's humanoid robots, enabling AI workloads from perception to real-time control

Shift to Armv9 & CSS penetration expected to drive significant royalty growth

- Increasing complexity and more cores per chip required for autonomy
- Shift to Armv9 architecture and CSS starts now and greatly increases royalty per device

Armv9 & CSS share of PAI royalty revenue



Autonomous vehicles

Robotics

Arm at the center of a \$200B/yr
PAI market opportunity beyond FYE31

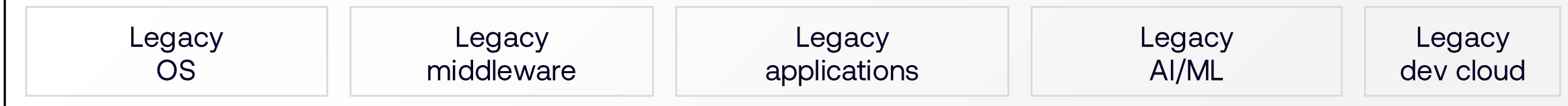


Arm optimized Physical AI software increases royalties and lowers switching costs

Arm optimized application stacks



Arm migration programs move legacy application stacks to Arm

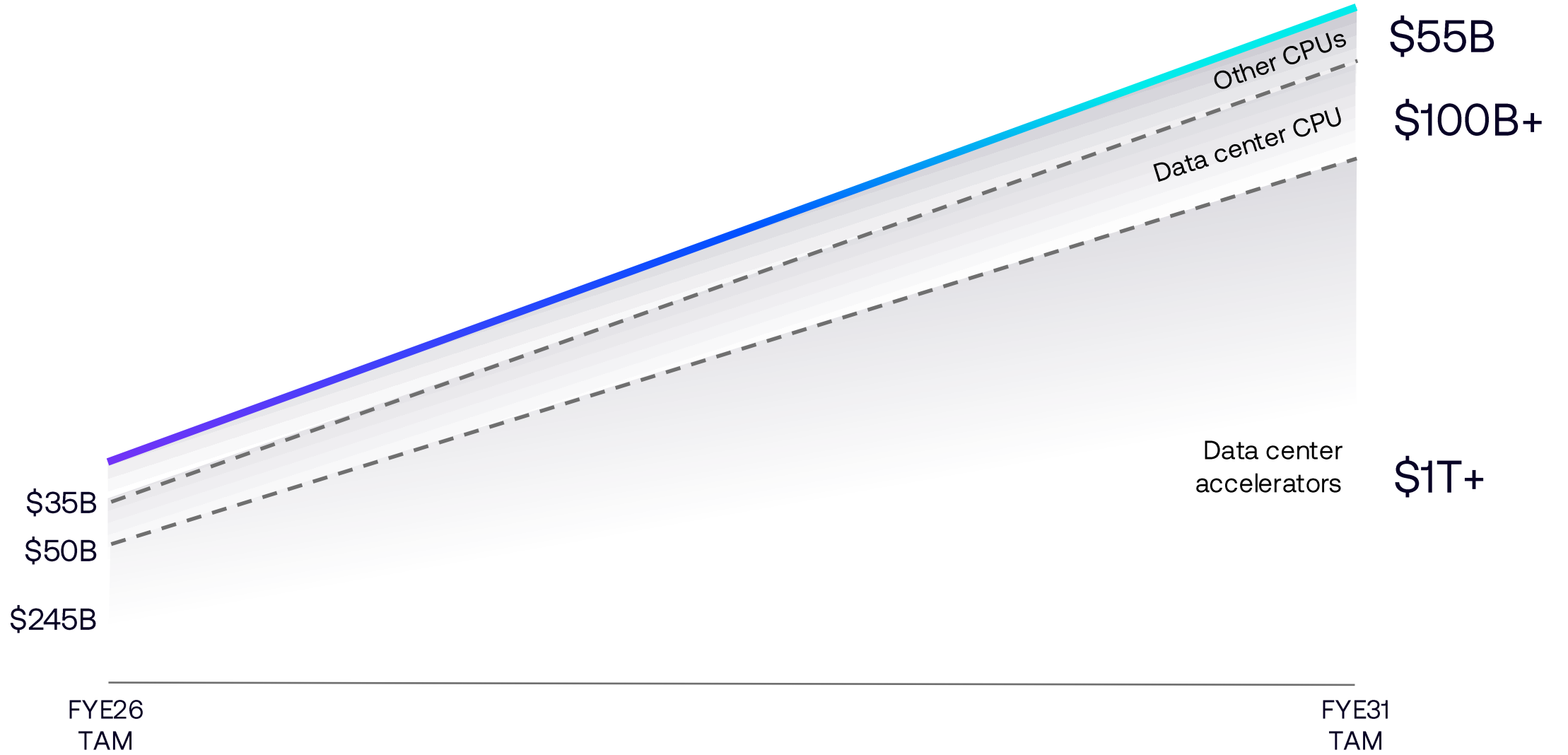


The image shows a perspective view of a server room. On the right side, there are several rows of server racks. Each rack is filled with server units, many of which have glowing green and yellow lights. The racks recede into the distance, creating a sense of depth. The background is a dark blue gradient with two prominent, glowing blue curved lines that sweep across the scene from the bottom left towards the top right. The overall atmosphere is futuristic and high-tech.

arm

Arm in Cloud AI

Cloud AI TAM

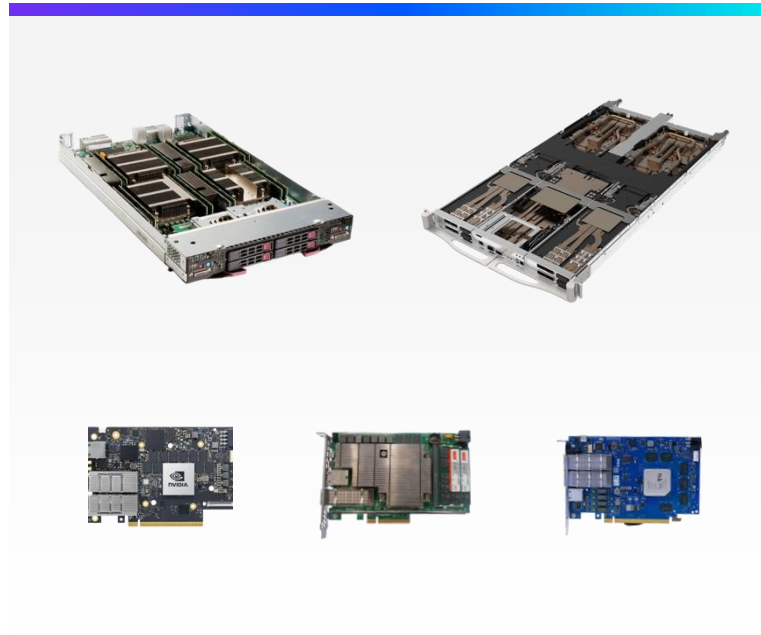


Cloud AI: Driving the infrastructure backbone of AI growth

Cloud



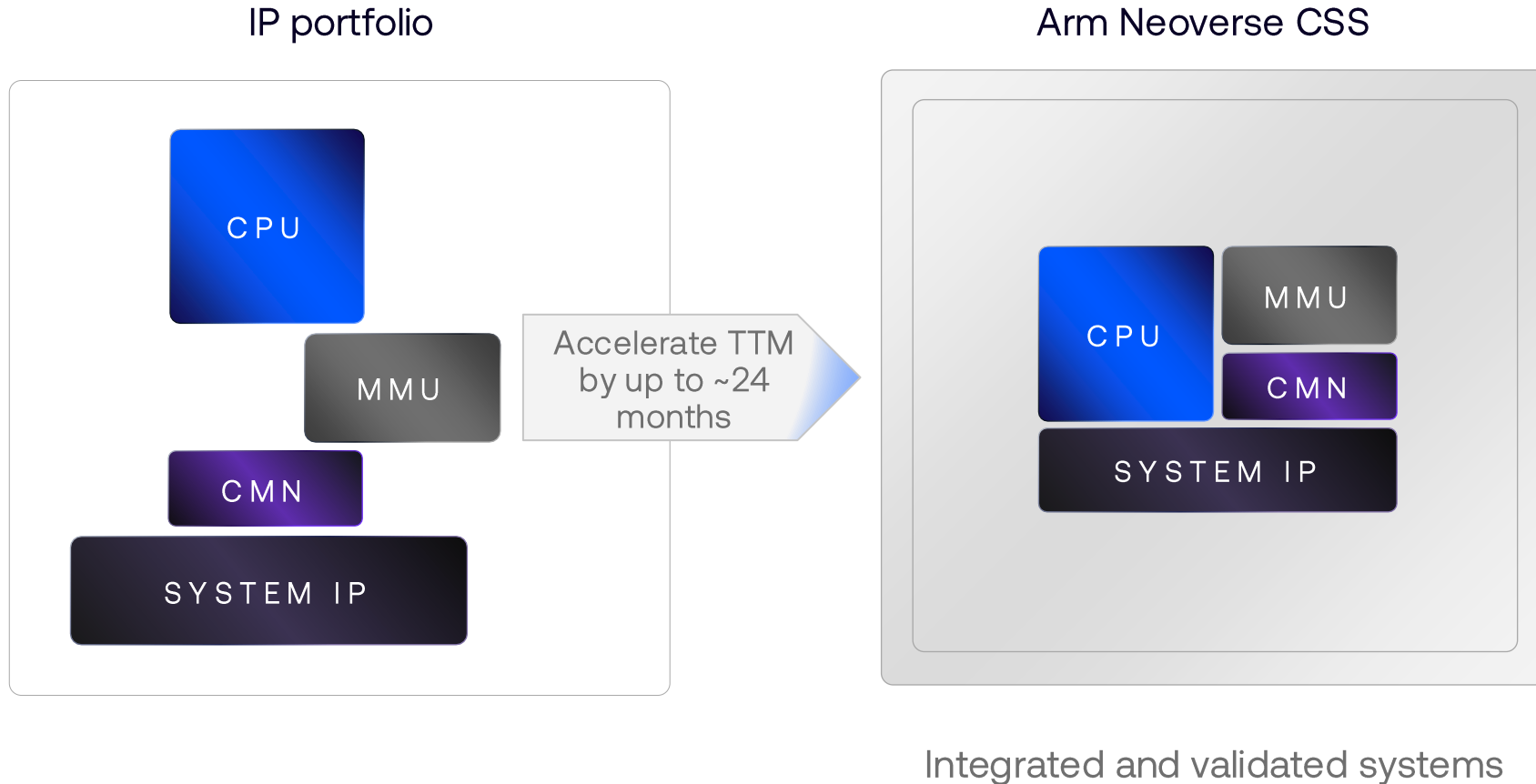
Enterprise



Wireless & edge



Neoverse CSS: Higher value capture per server



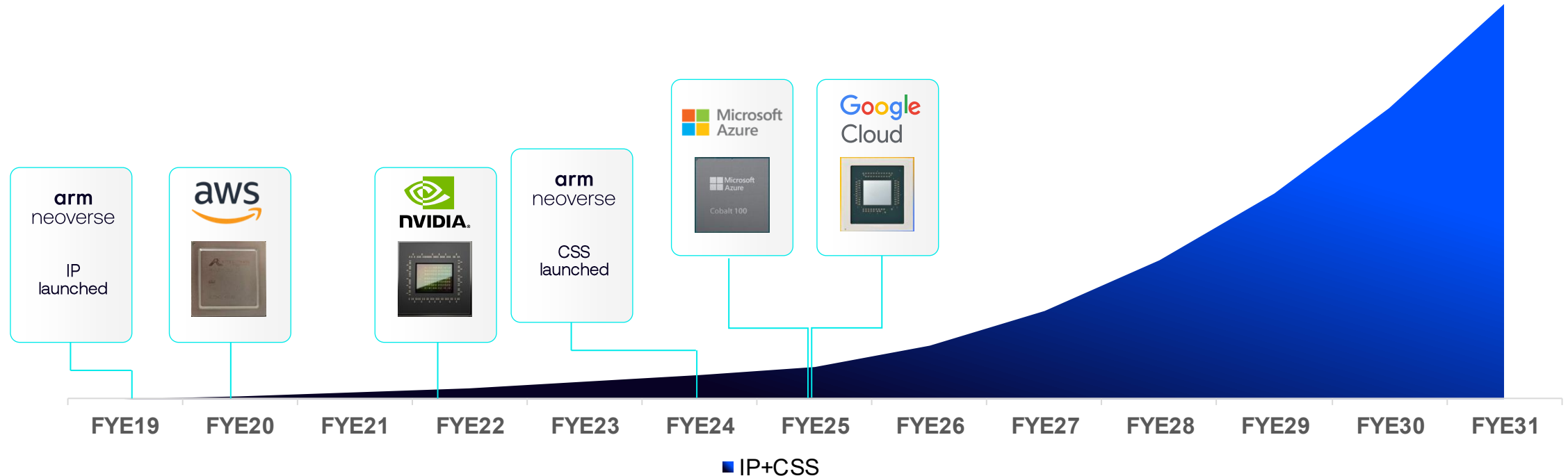
- Neoverse CSS drives higher value capture in AI infra deployments
- Increased royalty per socket
- Accelerate TTM by 24 months with pre-integrated, validated systems
- Maximizing perf/watt and TCO for hyperscalers

Arm Neoverse growth: More cores, higher ASP, greater volume

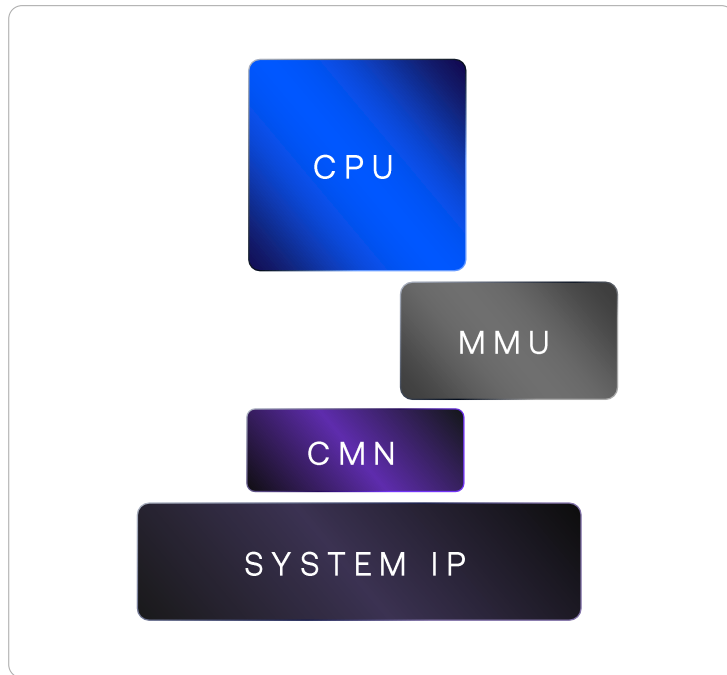
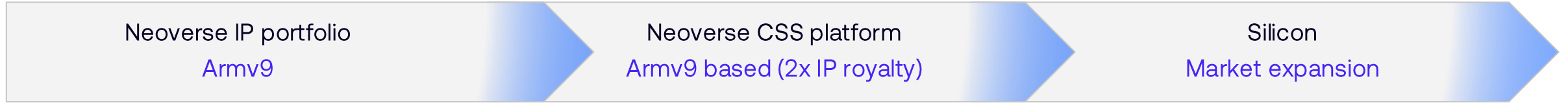
1.25B+

Neoverse cores
have shipped into
data centers

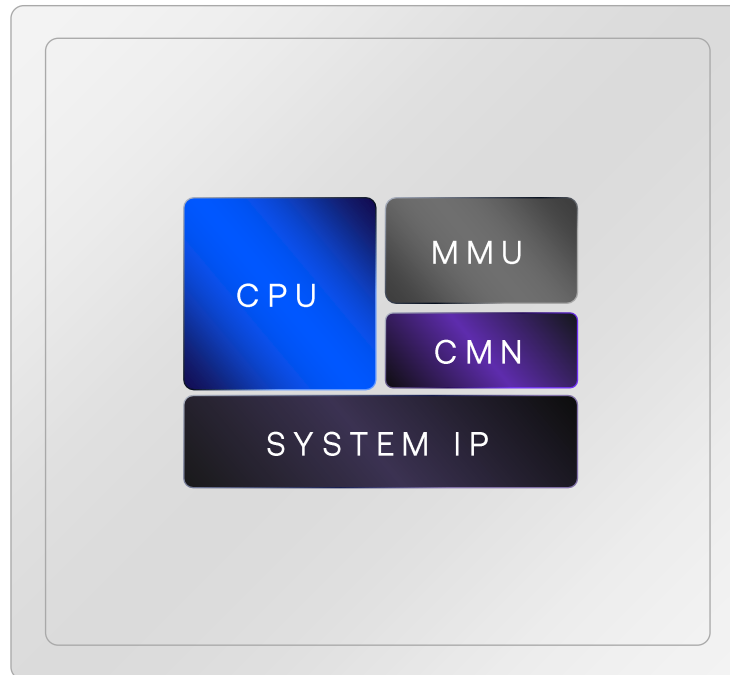
8-10x increase in cores
Higher ASP/core
Increased unit share



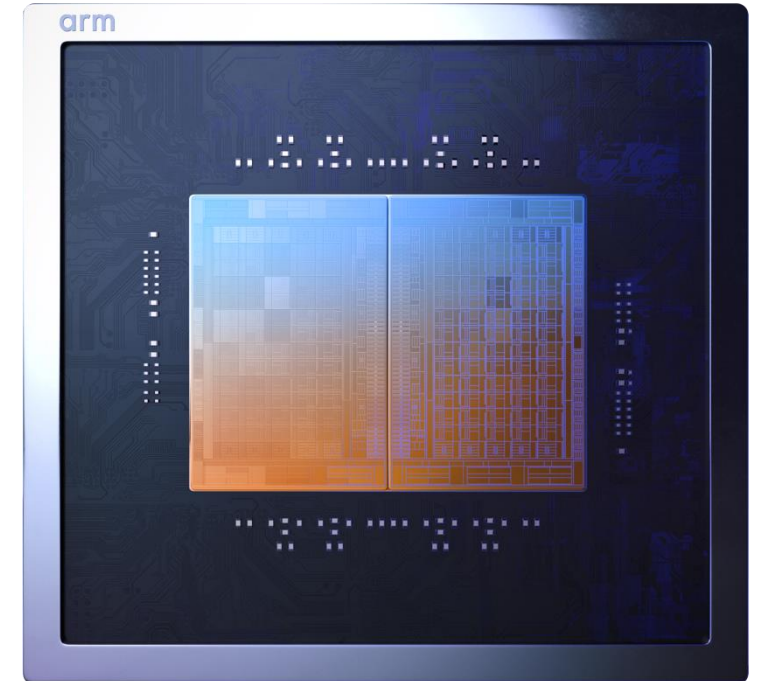
Cloud AI: Growth expansion



Performance per watt

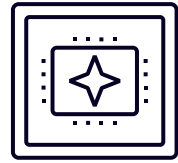


Integrated & validated systems

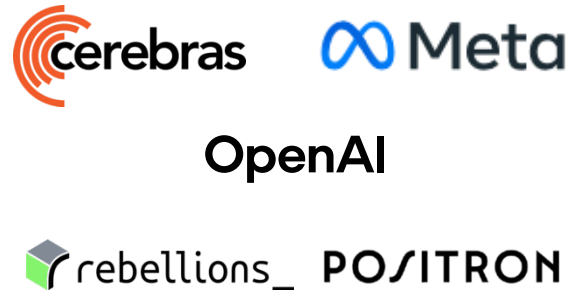


Optimized SoCs

Arm AGI CPU: Diverse customer demand



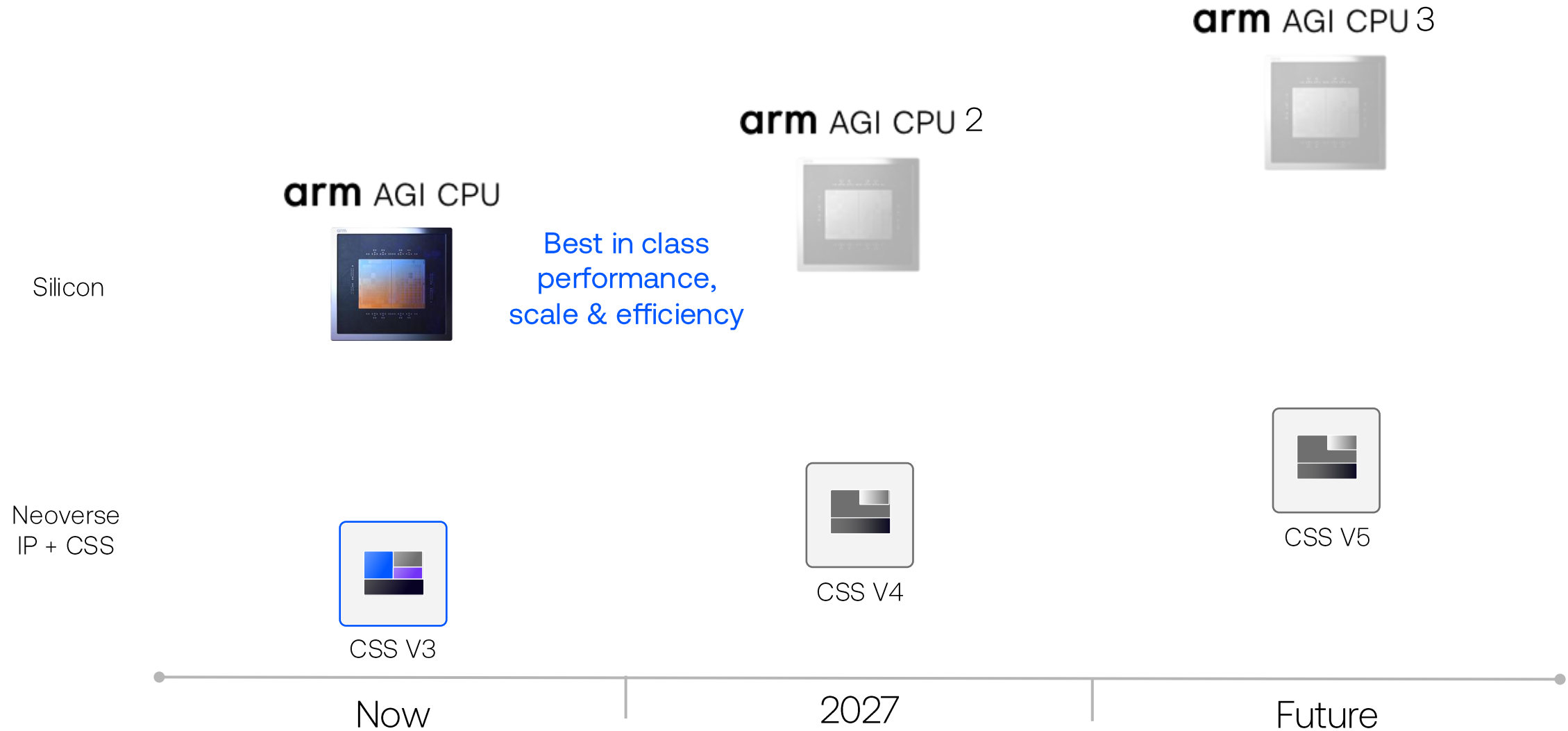
AI data center



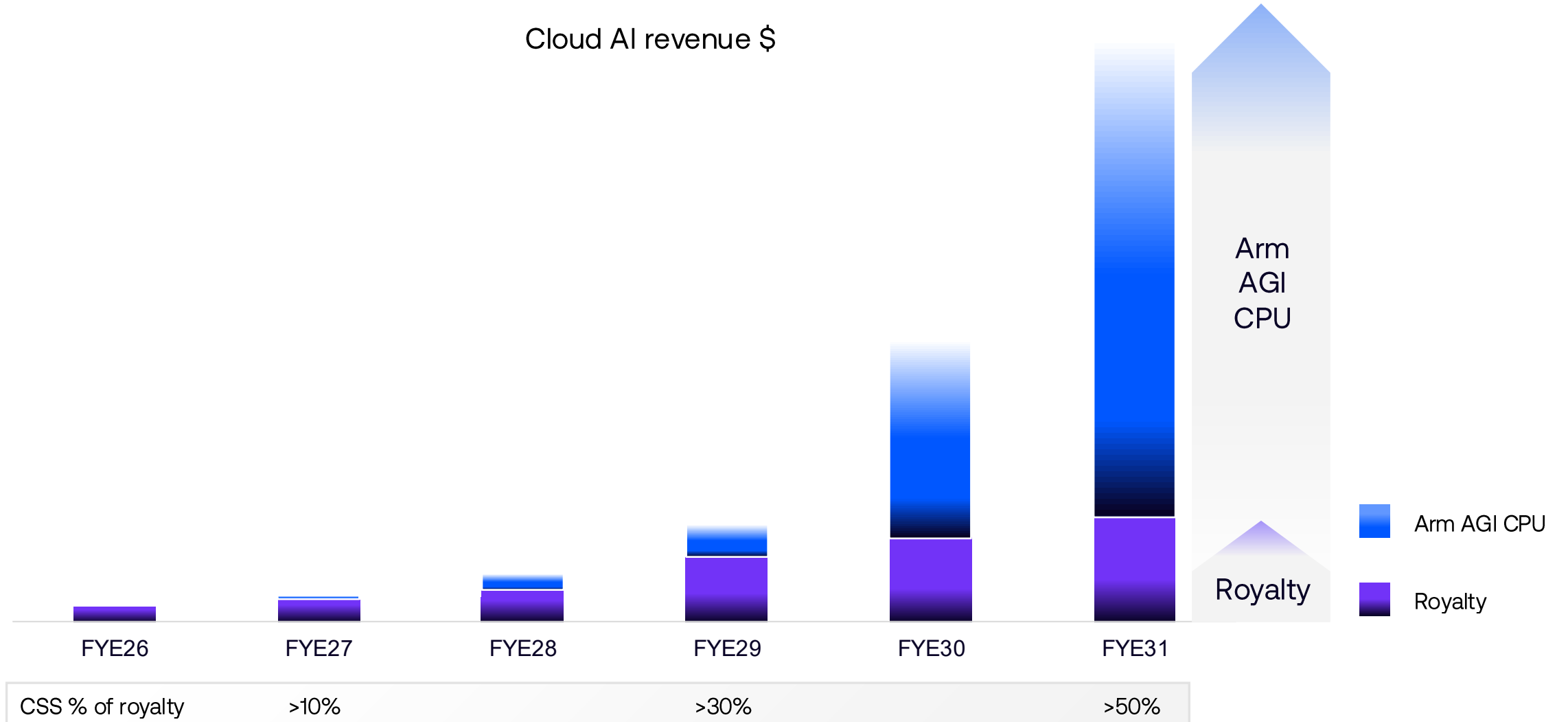
Cloud



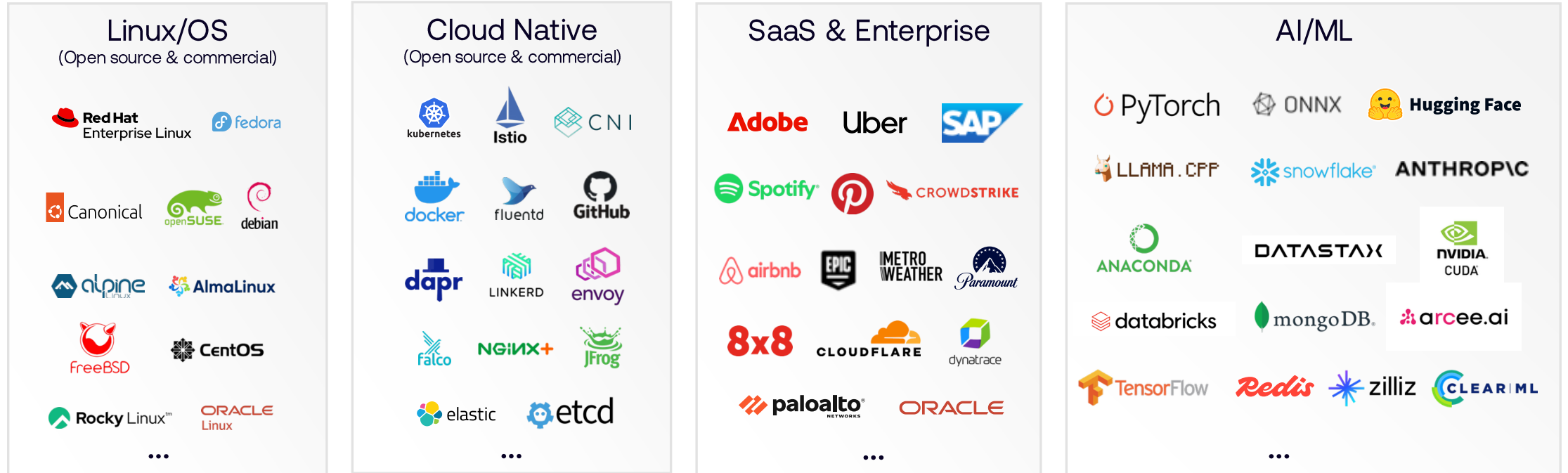
Maximizing performance at GW scale



Cloud AI: Arm AGI CPU ramp alongside Neoverse CSS growth



Arm Neoverse software ecosystem



Arm Neoverse compute platform

arm

Software



Ecosystem of ecosystems

22M+ software developers

The image displays a grid of logos for various ecosystems and companies. The logos are arranged in several rows and columns. The first row includes YouTube, Zoom, Uber, Box, Salesforce, Snowflake, Hugging Face, Gazebo, Pony.ai, and Apex.AI. The second row includes T-Mobile, Instagram, Workday, Snap Inc., PyTorch, ONNX Runtime, Docker, ROS, Panasonic, and Foretellix. The third row includes Google Chrome, Spotify, WhatsApp, Unreal Engine, Google Cloud, Kubernetes, GitHub, Mapbox, and Applied Intuition. The fourth row includes Raspberry Pi, Qt Group, LiteRT, Atlassian, AWS, SAP, Here, Tomtom, and Tier IV. The fifth row includes ExecuTorch Meta, XNNPACK, Palo Alto Networks, Microsoft Azure, Databricks, Alexa, Cerence, and Dolby. The sixth row includes LLaMA, Elastic, Redis, Oracle, Ubuntu, Red Hat, SUSE, Tesla, Waymo, and Aurora. The seventh row includes iOS, Windows, Android, macOS, OpenAI, Anthropic, Xpeng, Renesas, ST, NXP, The Autware Foundation, and Zoox. The eighth row includes QNX and Android Auto. Below the logos, there are several images of hardware devices: a smartwatch, a camera, a Nintendo Switch, a smart ring, a smartphone, a smart home device, a smart cane, a laptop, server racks, a server tower, a server rack, a robotic arm, a drone, a car, a truck, and a humanoid robot.

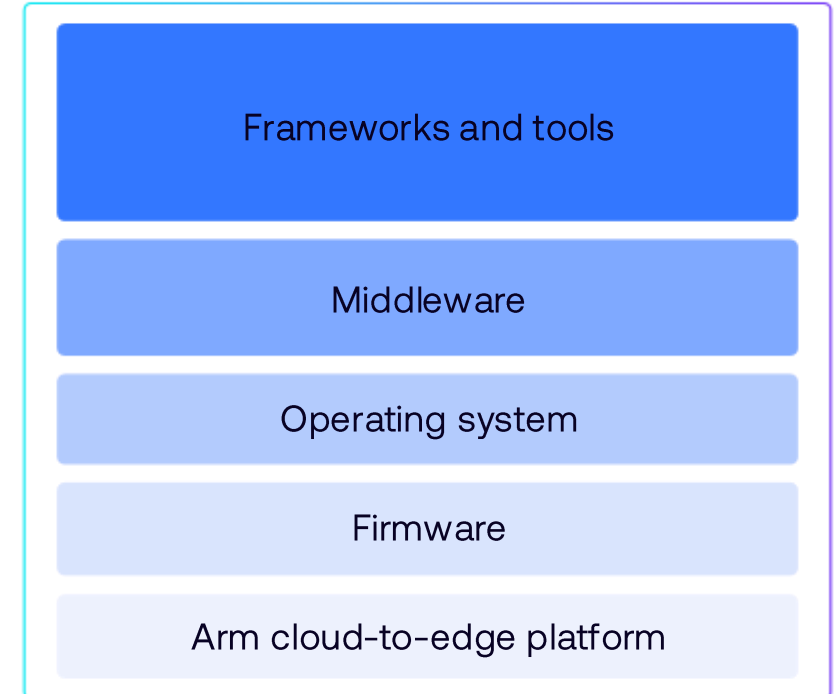
Software ecosystem as a durable advantage

15
Years of continuous software investment

1.3K
Open source and upstream projects

50K
Company collaborations

- Best-in-class perf/watt through full stack optimization
- Easier, faster time-to-innovation
- Network effects increase switching costs
- Advantages compound in the AI Economy



Horizontal leverage across the Arm portfolio

- Meta challenge: Optimize for one stack across multiple products at massive scale.
- AI frameworks (e.g., PyTorch) optimized once, deployed everywhere
- Repeatable performance and efficiency gains for Meta
- Repeatable for Arm's partners across cloud to edge.

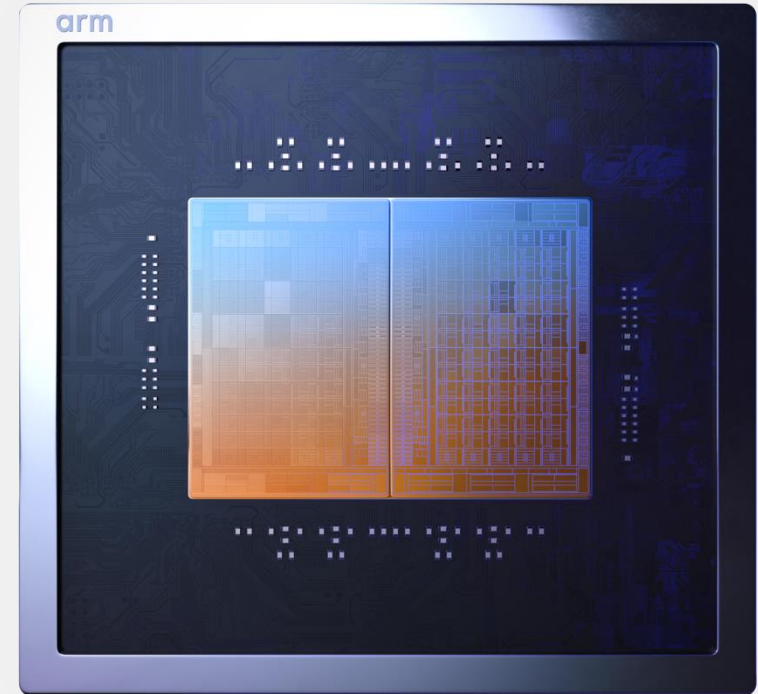


arm

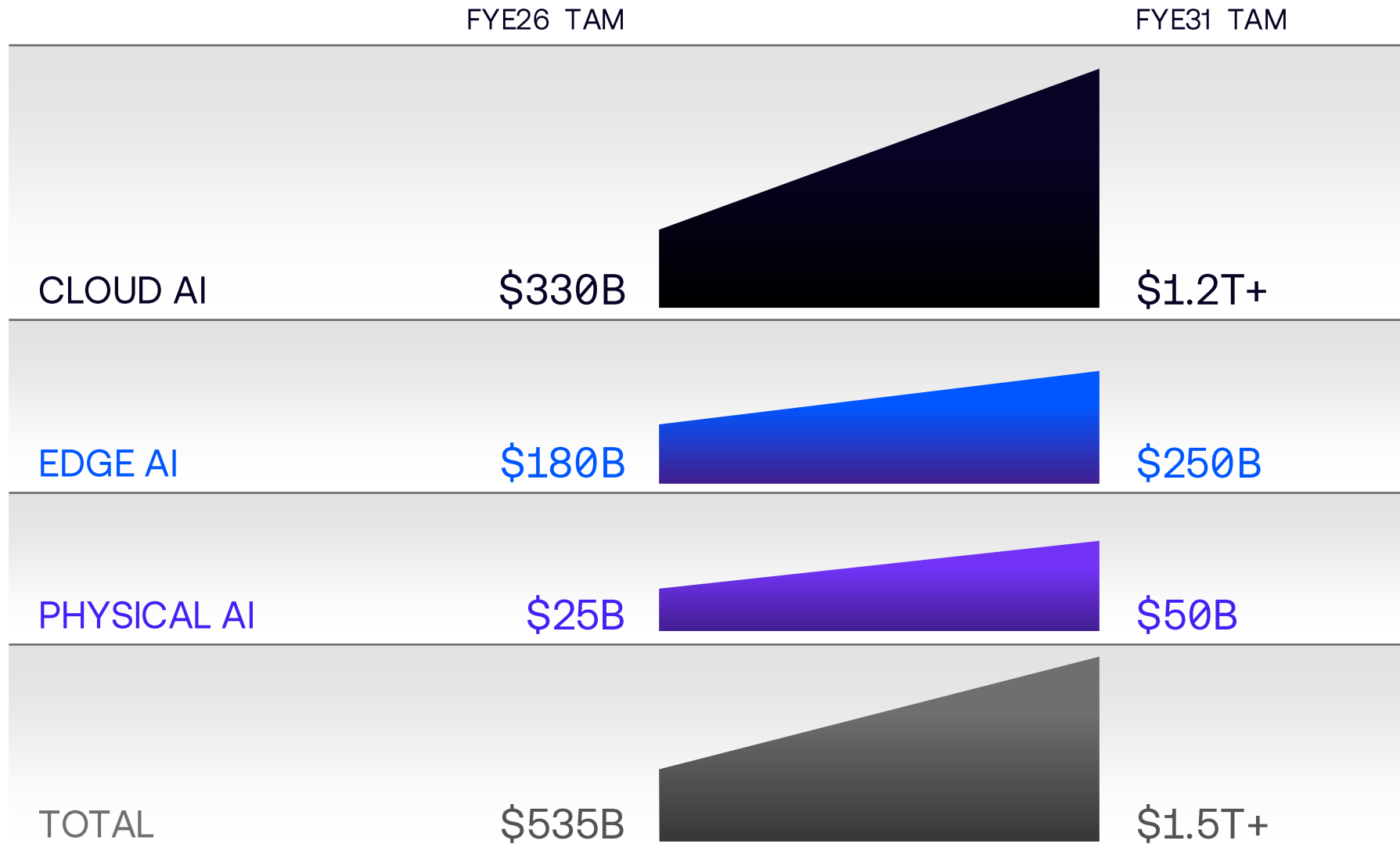
Introducing the first phase of
Arm's market expansion

Introducing the first phase of Arm's market expansion

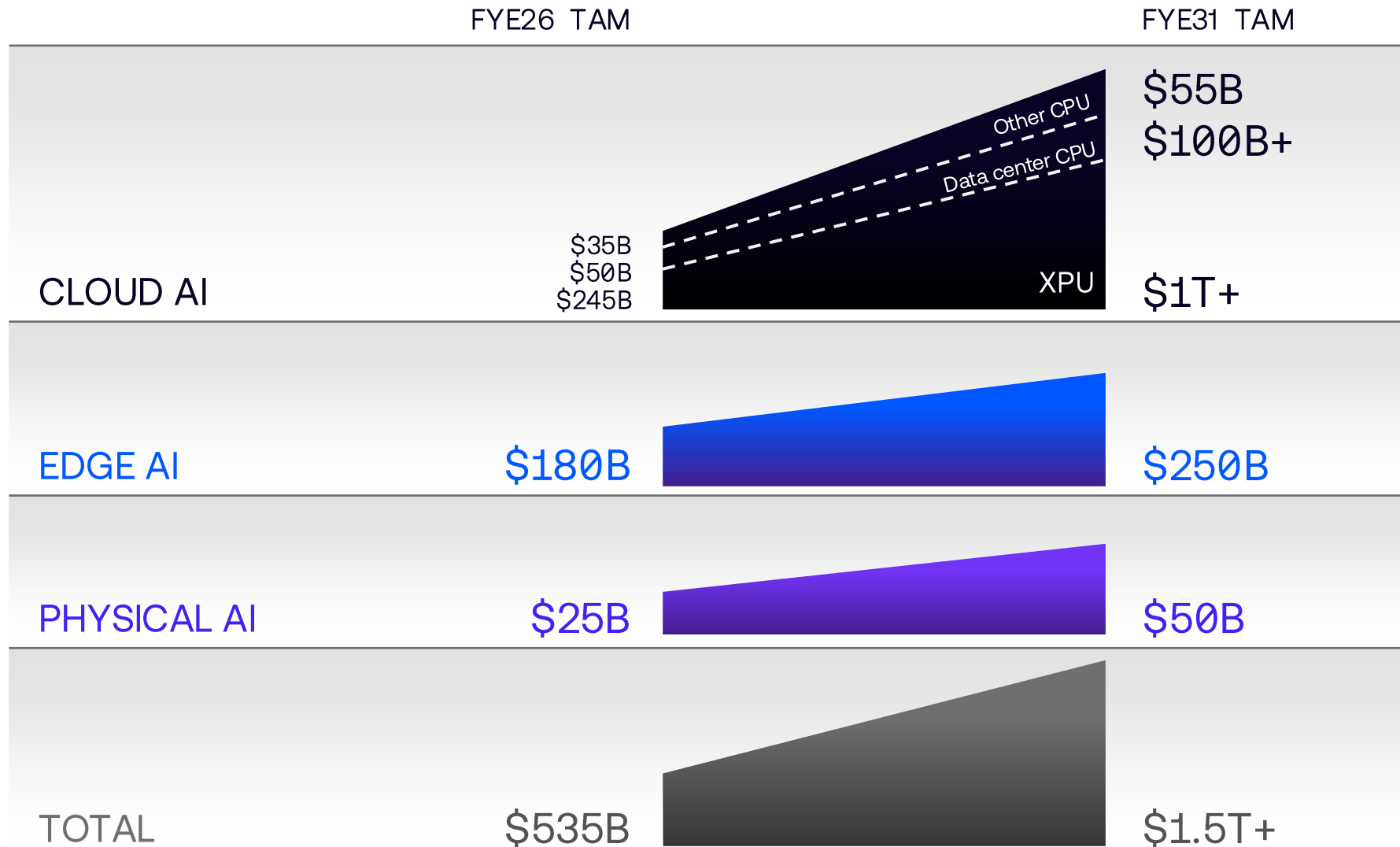
- Customer demand and financial opportunity led to the Arm AGI CPU
- Existing IP/CSS business remains strong
- Combined business is expected to be significantly accretive
- Most R&D investment is already in the business



Massive and growing semiconductor content



Massive and growing semiconductor content



Expanding our opportunity with Arm AGI CPU in Cloud AI TAM

Arm is benefiting from three drivers: Increased value, customer base and market size

Adding chips to CPU IP & CSS
allows Arm to claim all the chip value

\$2.4B

\$24B

Existing opportunity
IP/CSS (FYE26)

Expanded opportunity
whole chip (FYE26)

Expanding our opportunity with Arm AGI CPU in Cloud AI TAM

Arm is benefiting from three drivers: Increased value, customer base and market size

Extending customer base beyond largest cloud service providers

\$2.4B

\$24B

\$50B

Existing opportunity
IP/CSS (FYE26)

Expanded opportunity
whole chip (FYE26)

Expanded opportunity
whole market (FYE26)

Expanding our opportunity with Arm AGI CPU in Cloud AI TAM

Arm is benefiting from three drivers: Increased value, customer base and market size

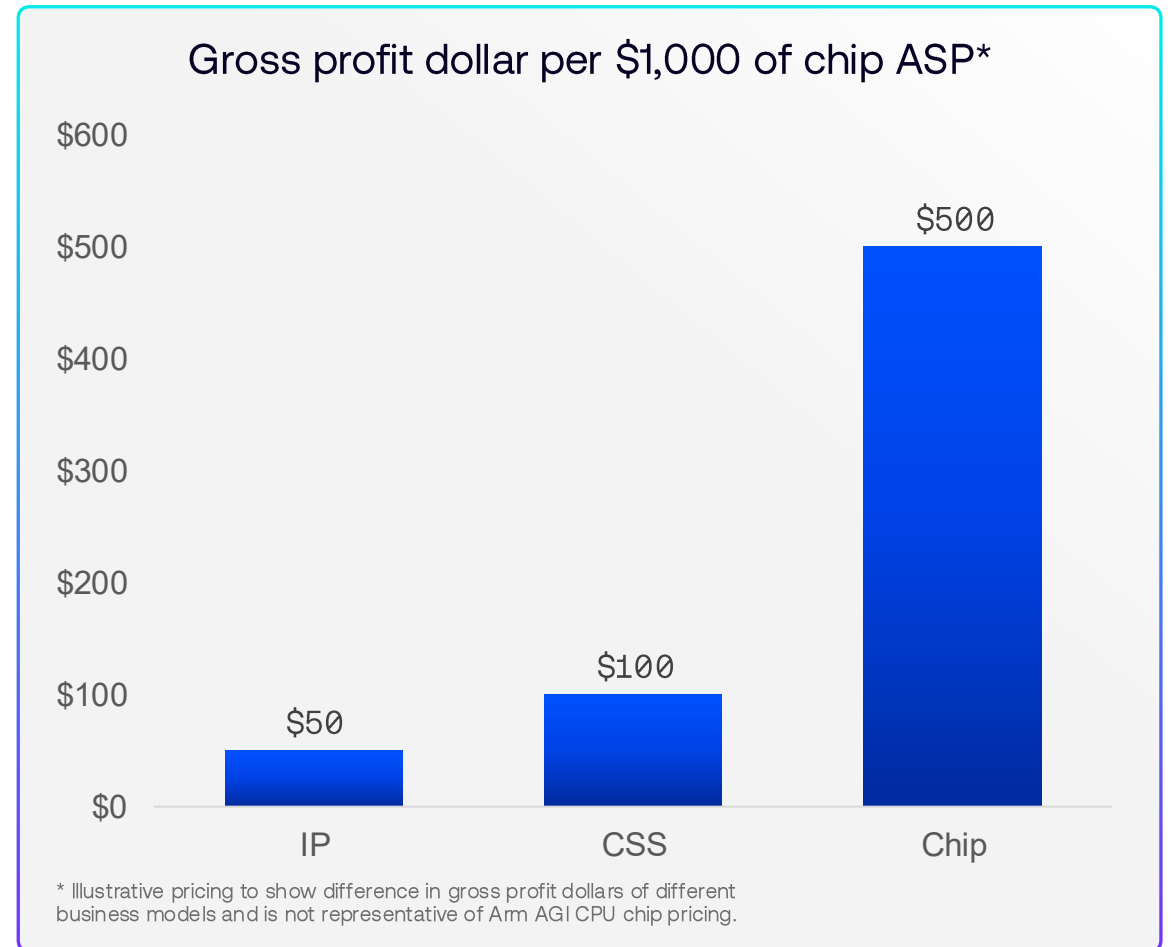
Market to FYE31 accelerated by increased agentic AI and inference



40x
opportunity increase
FYE26 to FYE31

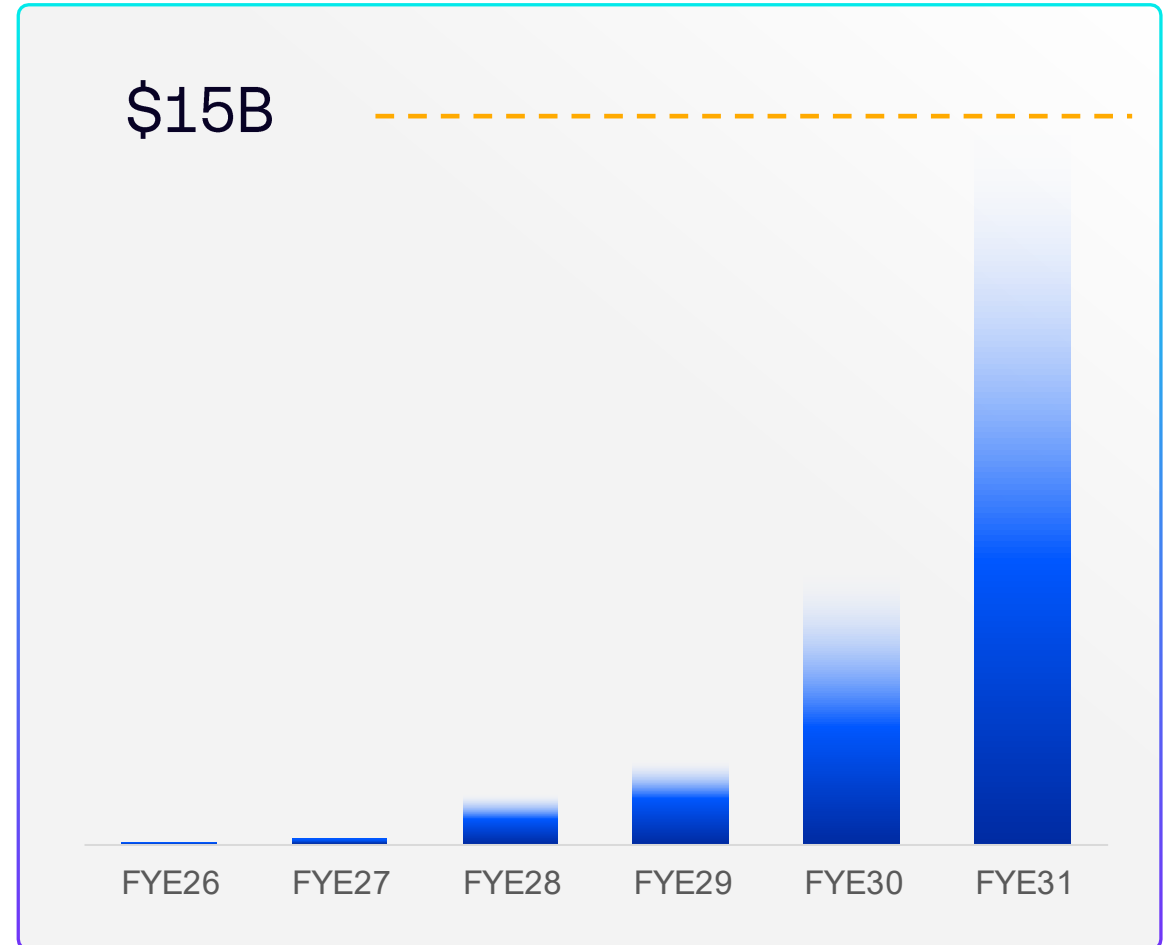
Entering the silicon market with Arm AGI CPU

- Arm is selling Arm AGI CPU primarily to hyperscalers, larger enterprises, and tier-1 server OEMs
- Chip model offers 5x-10x gain in gross profit dollars vs royalty
- CPU IP and CSS both are 100% gross profit but on royalty revenue rates of ~5% and ~10%
- Full chip solution maximizes revenue at ~50% gross profit



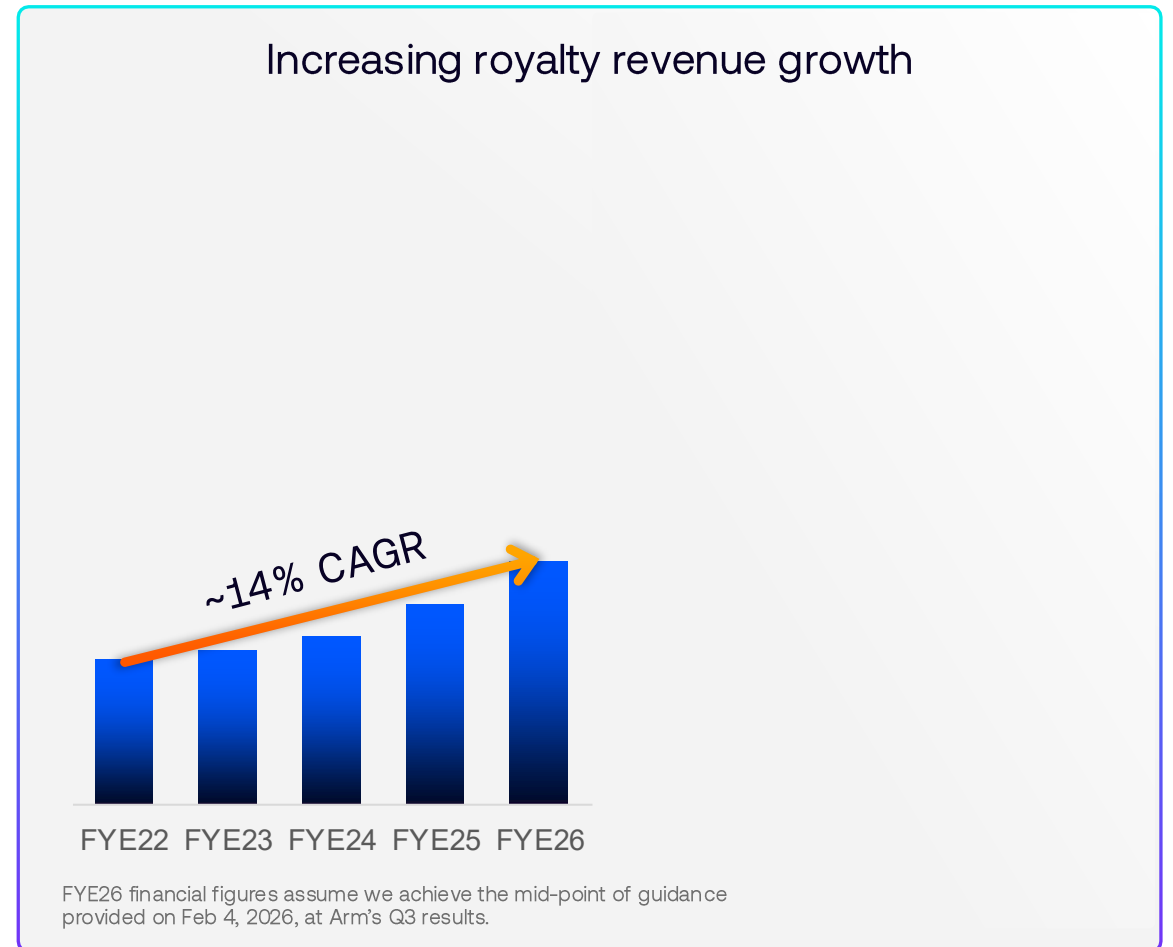
Landing the Arm AGI CPU business

- Began with demand pull from new customers
- Arm is uniquely positioned to provide AGI CPU as most of CPU chips are mainly based on Arm IP
- FYE28 is expected to be the first year for meaningful Arm AGI CPU revenue
- Revenue to ramp exponentially to ~\$15B in FYE31



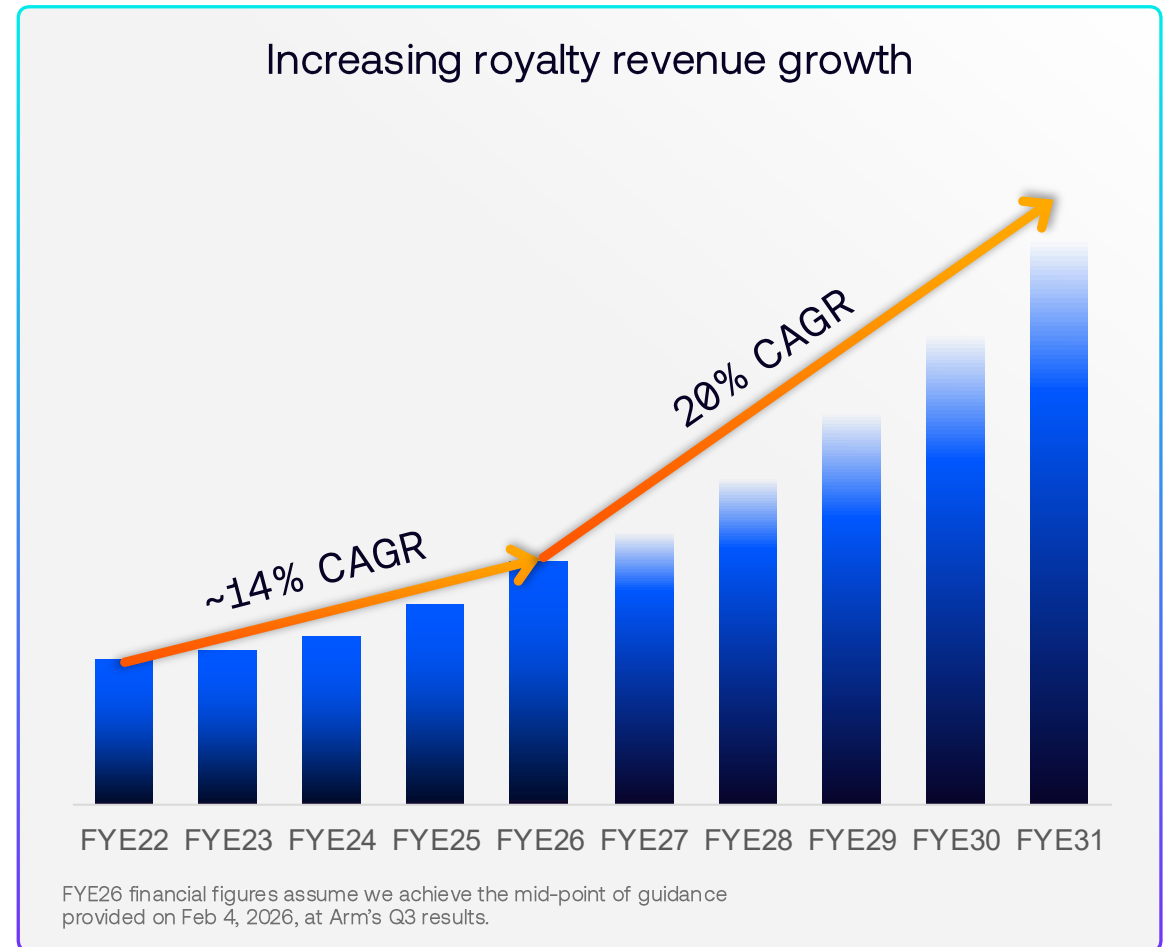
Royalty revenue growth

- Royalty revenue drivers have been
 - End market growth
 - Market share gains
 - Increasing complexity and more cores per chip
 - Higher royalty rates from more advanced Arm technology (Armv9, CSS)



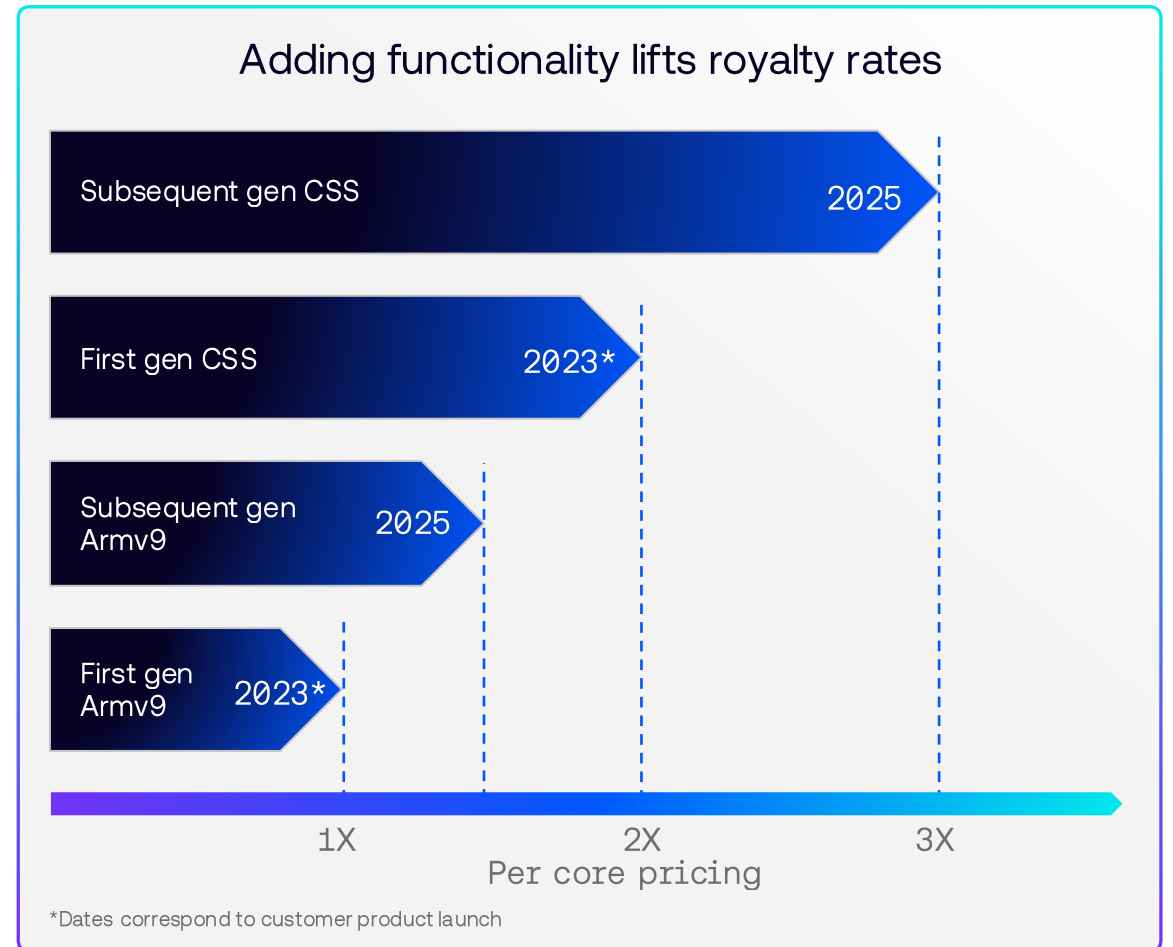
Royalty revenue growth

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 - End market growth
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 - Increasing complexity and more cores per chip
 - Higher royalty rates from more advanced Arm technology (Armv9, CSS)
- Chip business expands opportunity – no material impact to royalty revenue trajectory
- Royalty revenue forecast to grow at a 20% CAGR from FYE26 – FYE31



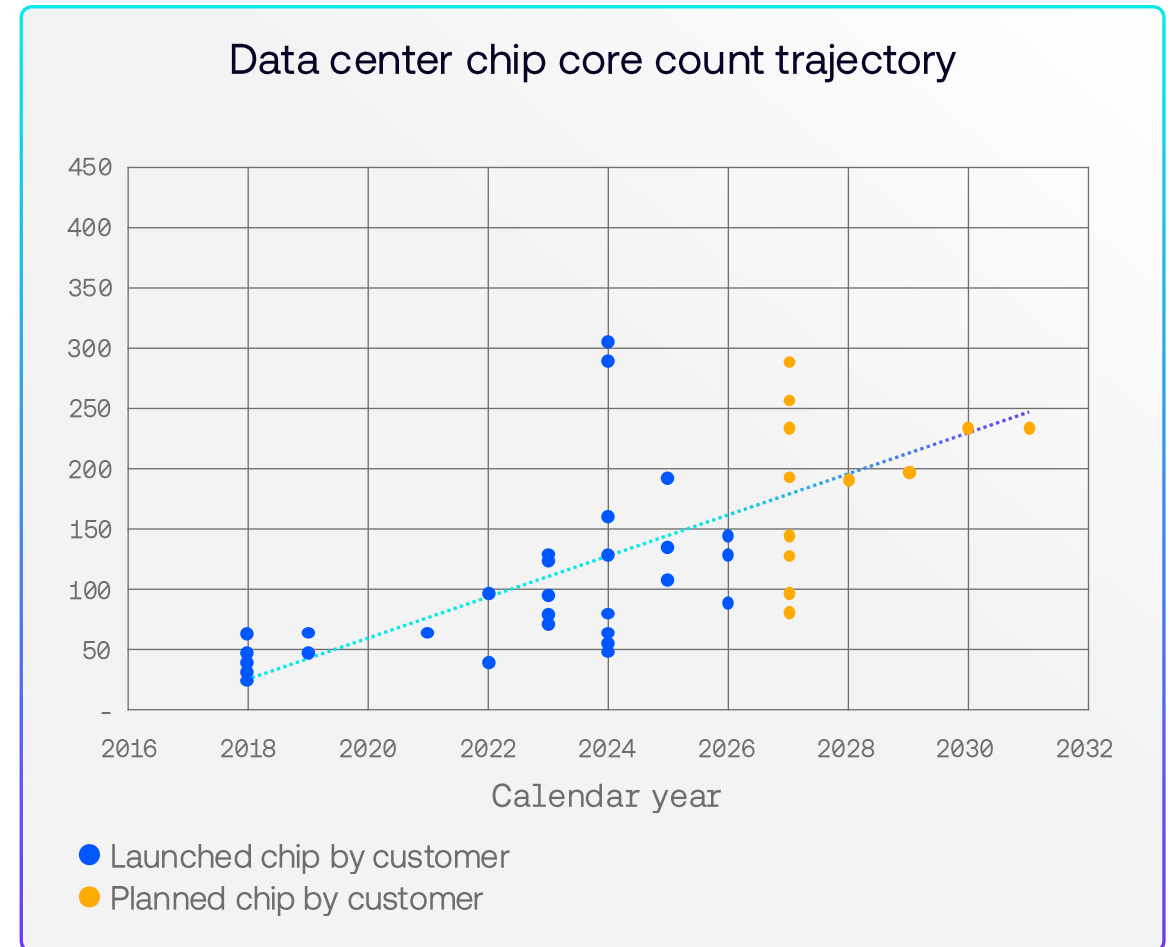
Technology improvements lifting royalty rates

- AI is driving fierce competition in functionality and time to market
- Arm's continuing innovation keeps customers on the leading edge...
- ...and allows Arm to capture more value through improved royalty rates



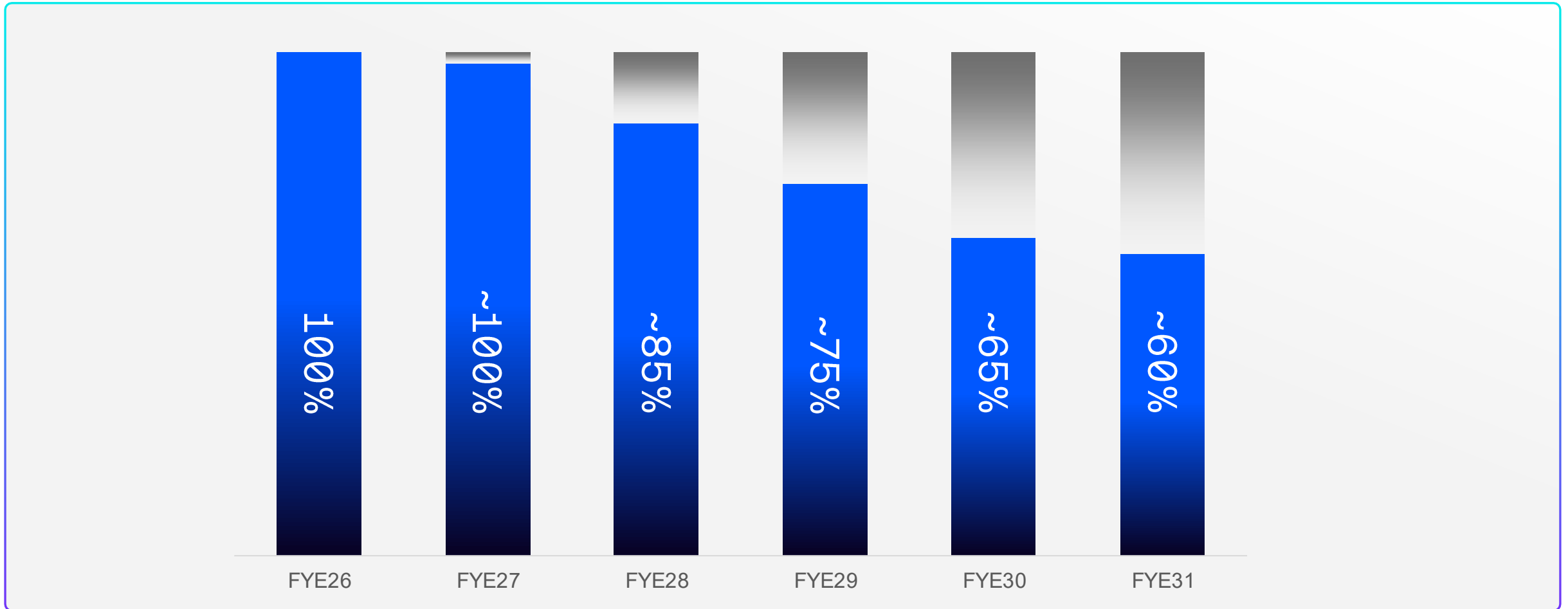
Rising chip complexity also lifting Arm's value per chip

- In the data center, royalty rates per core are rising
- AI, including agentic AI, is driving need for more cores per chip
- Compounding growth supports our high confidence in data center royalty growth

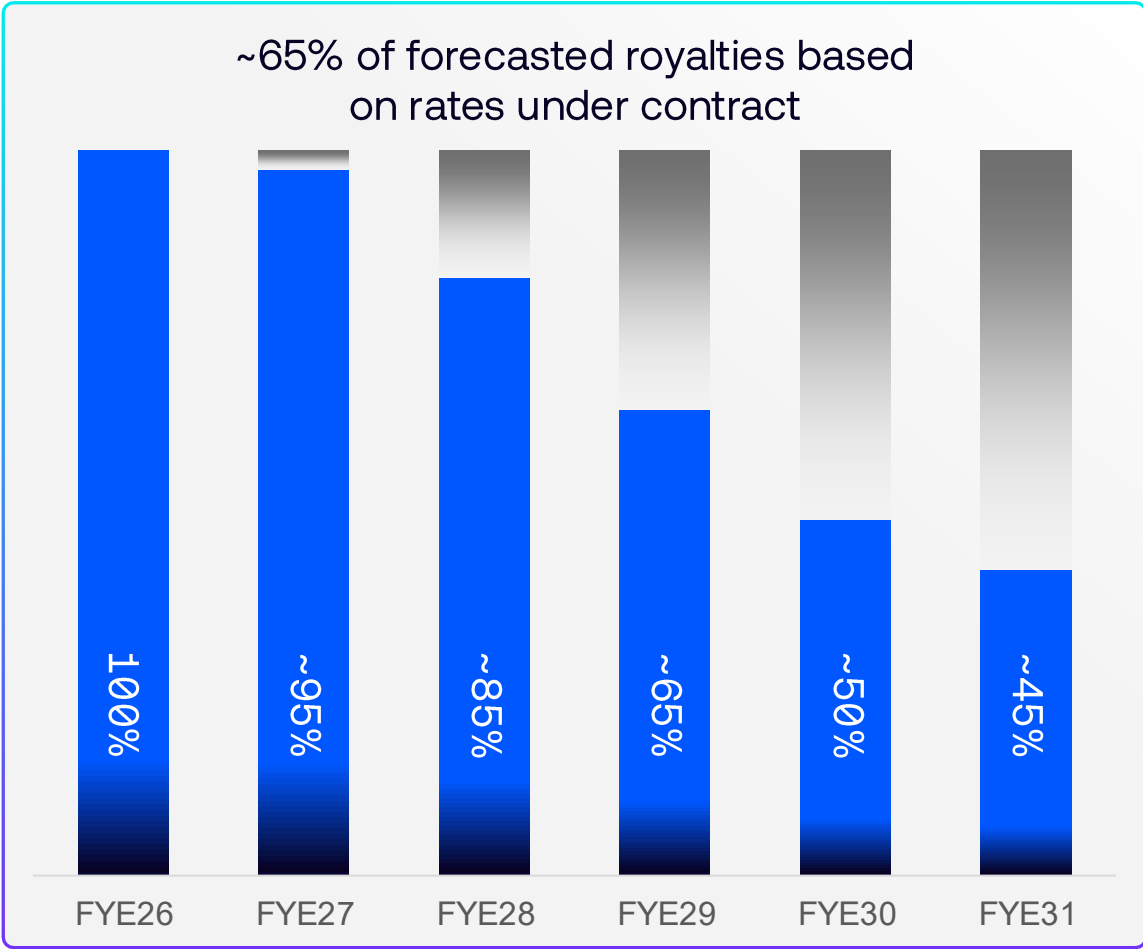
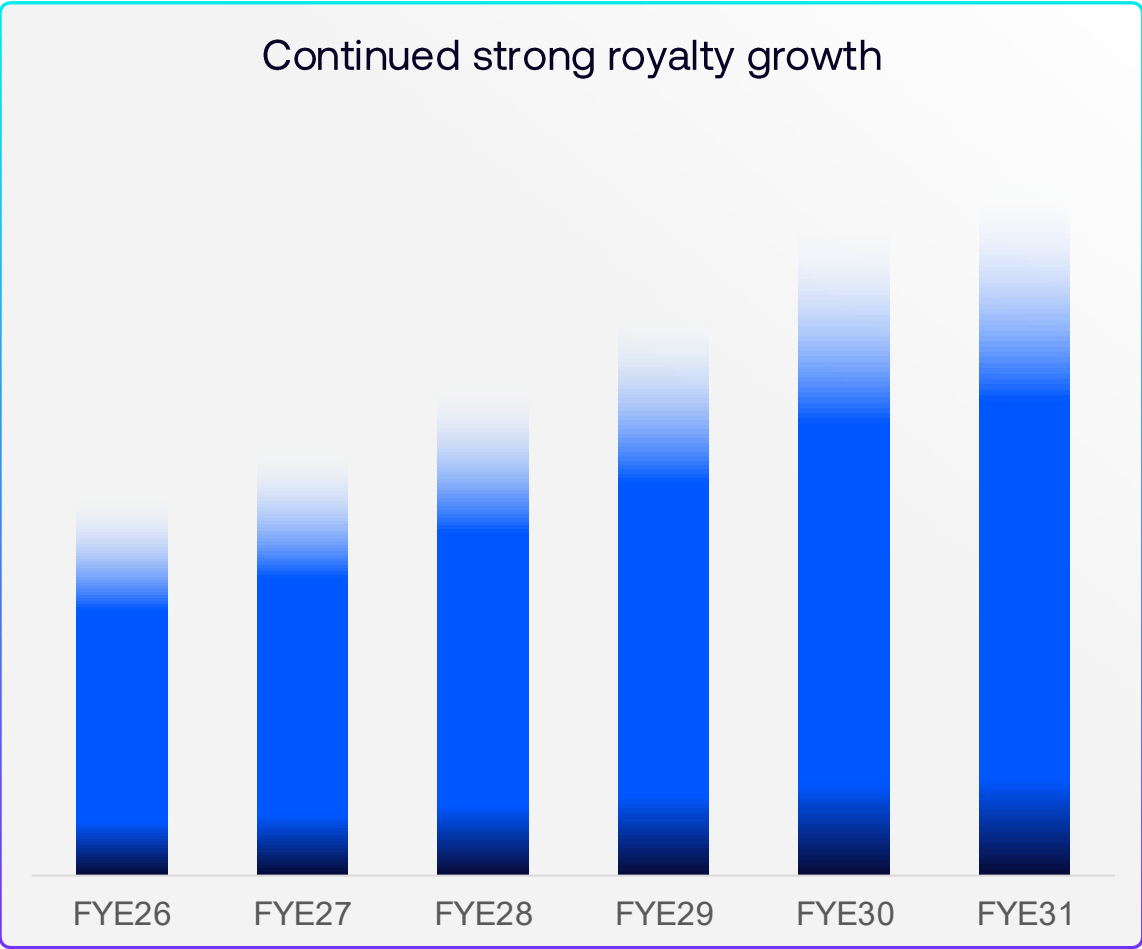


Royalty revenue – percentage in contract drives high confidence

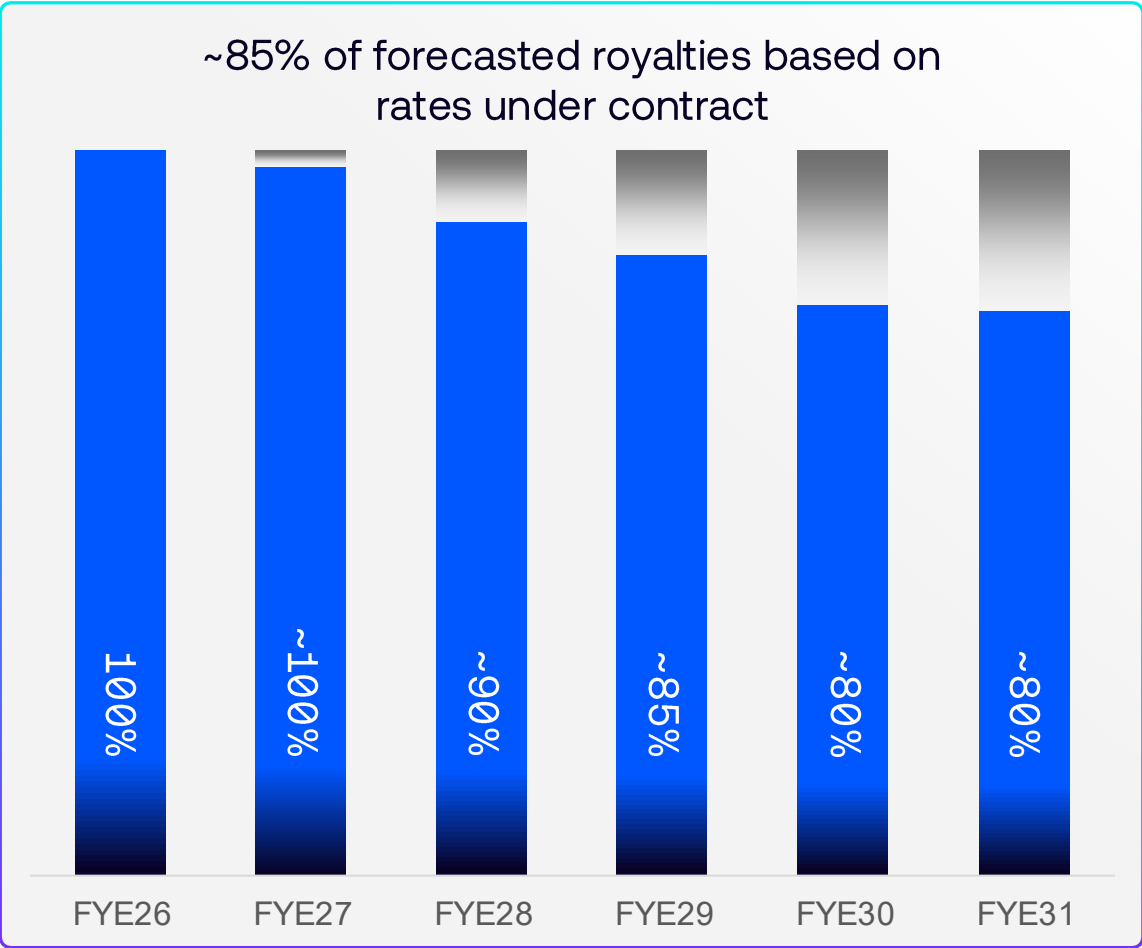
>70% of Arm's forecasted royalties are based on rates already under contract



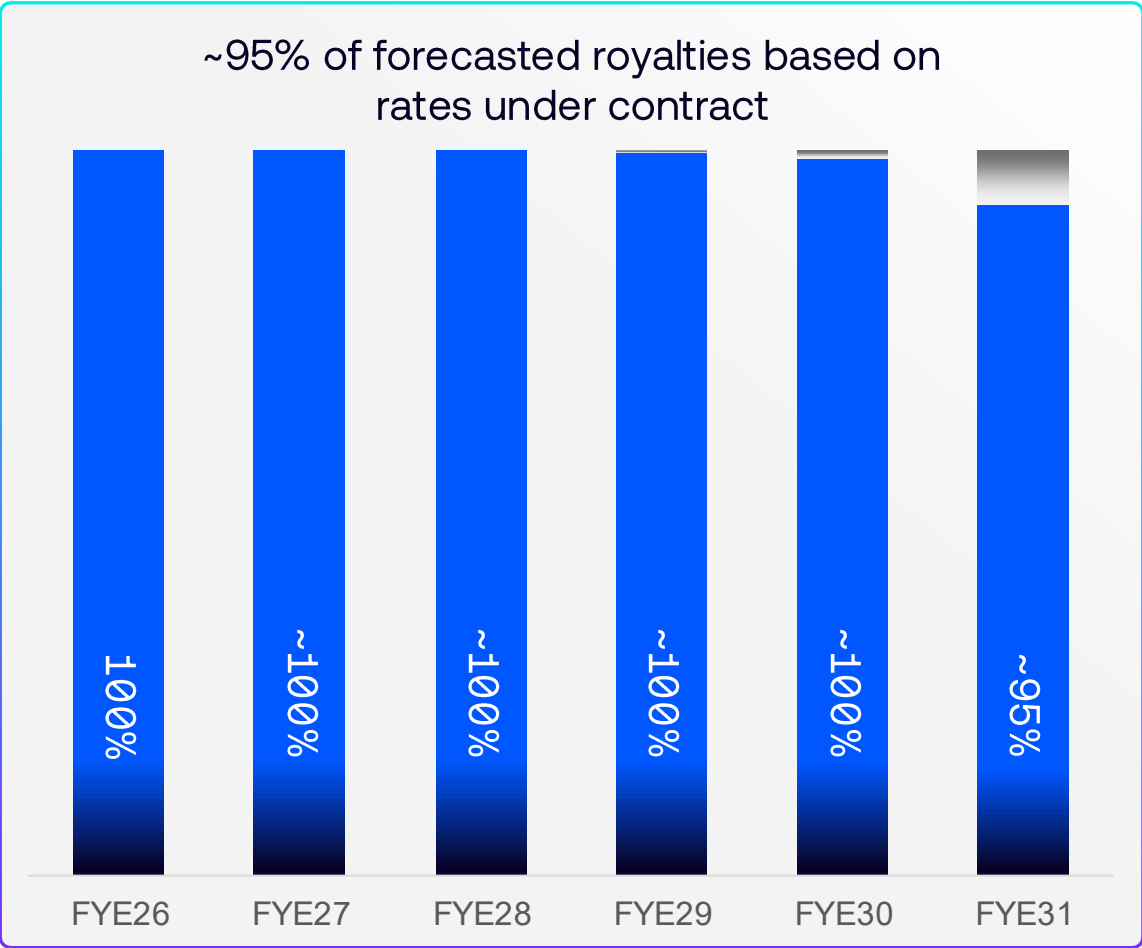
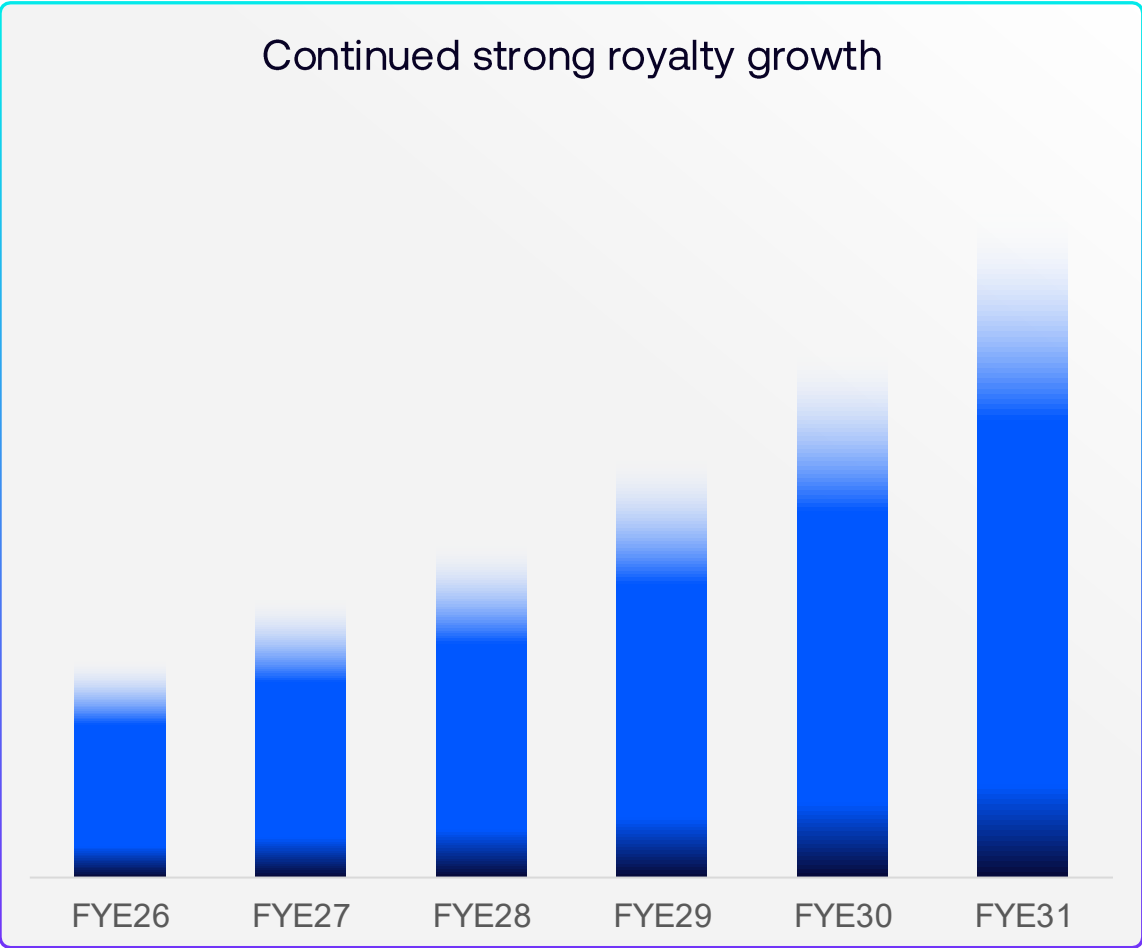
Edge AI: Armv9, CSS driving continued revenue growth



Cloud AI: Market growth, share gains, rising core count, and \$/core

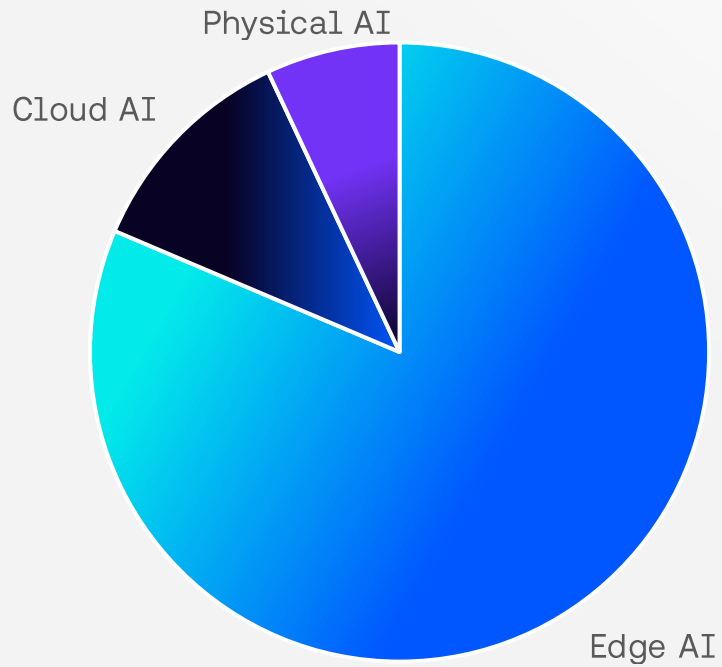


Physical AI: Automotive now, robotics entering early deployment

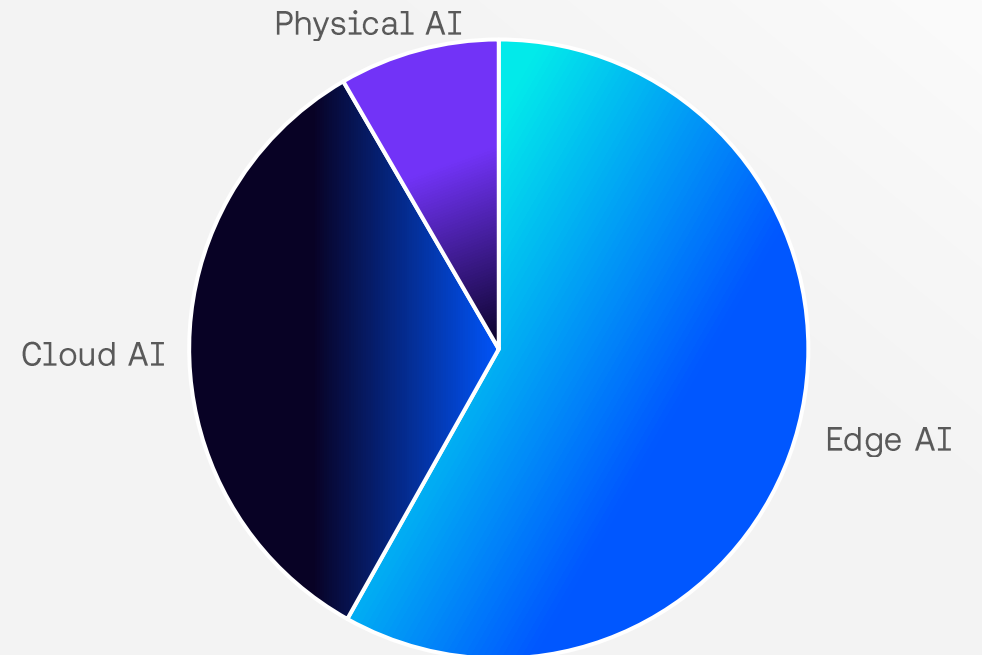


Cloud AI will be our fastest growing revenue driver

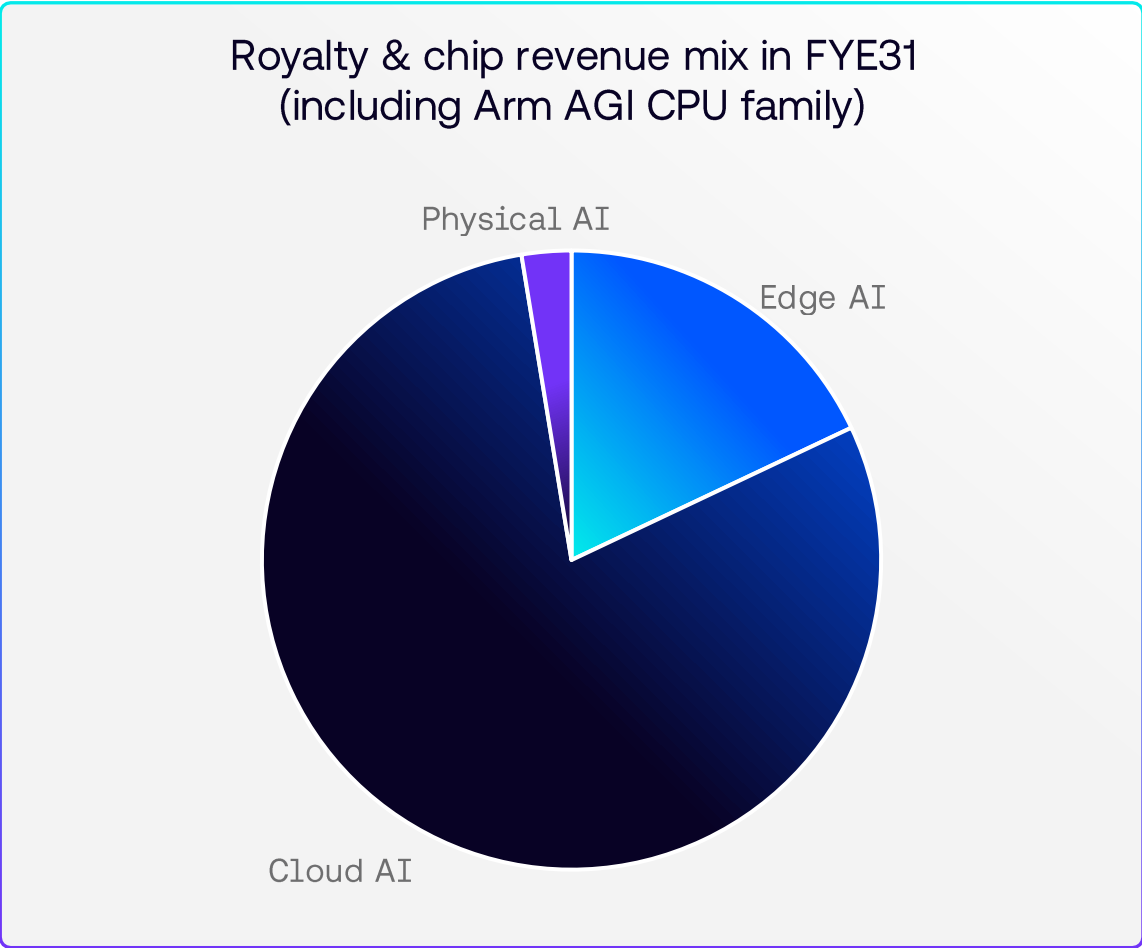
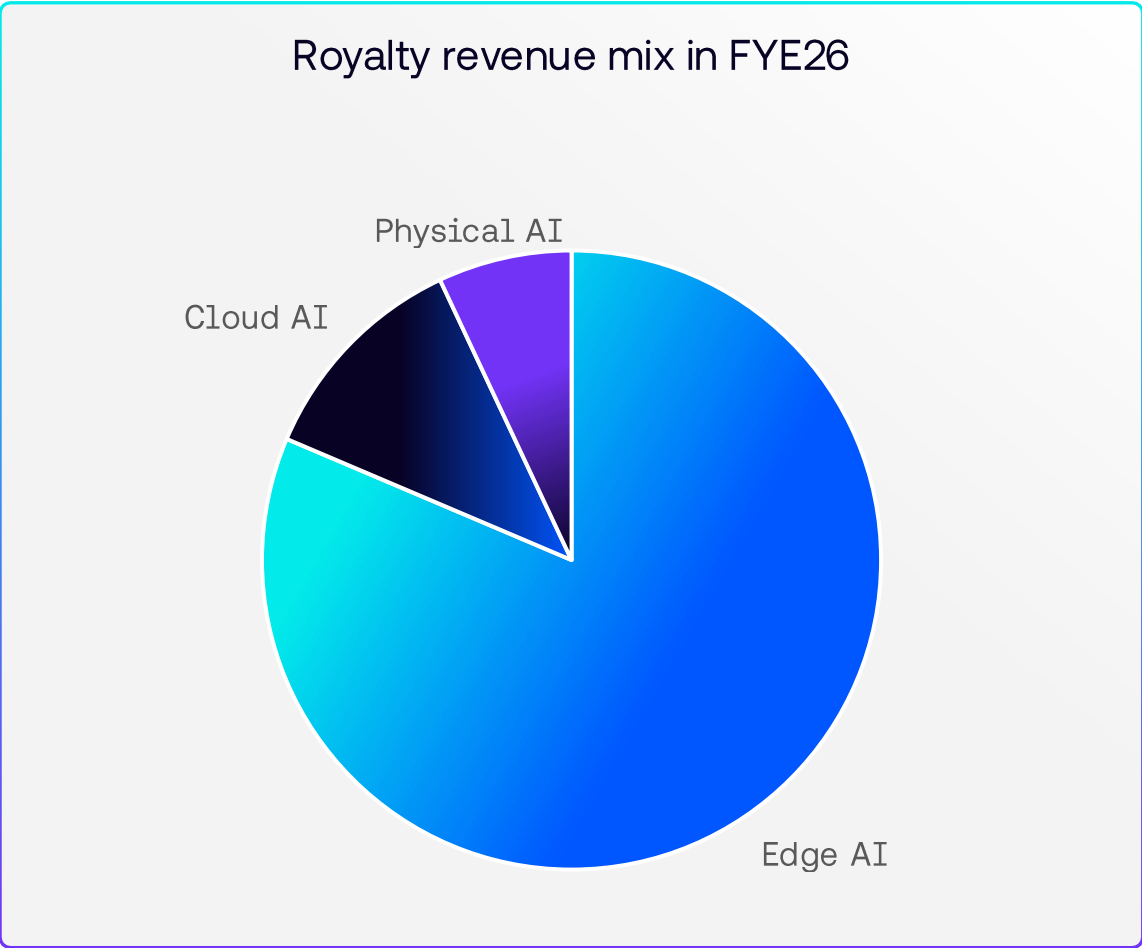
Royalty revenue mix in FYE26



Royalty revenue mix in FYE31
(not including Arm AGI CPU family)

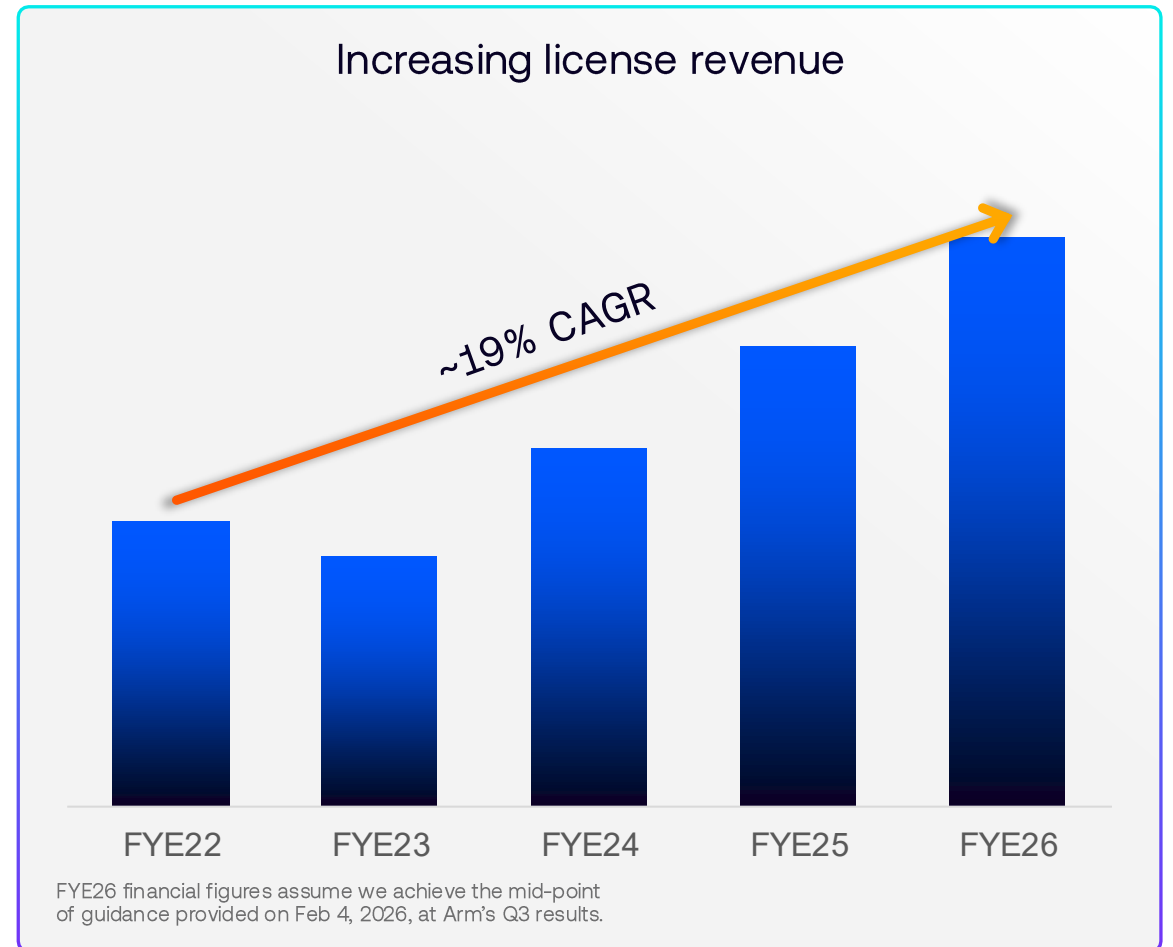


Cloud AI will be our fastest growing revenue driver



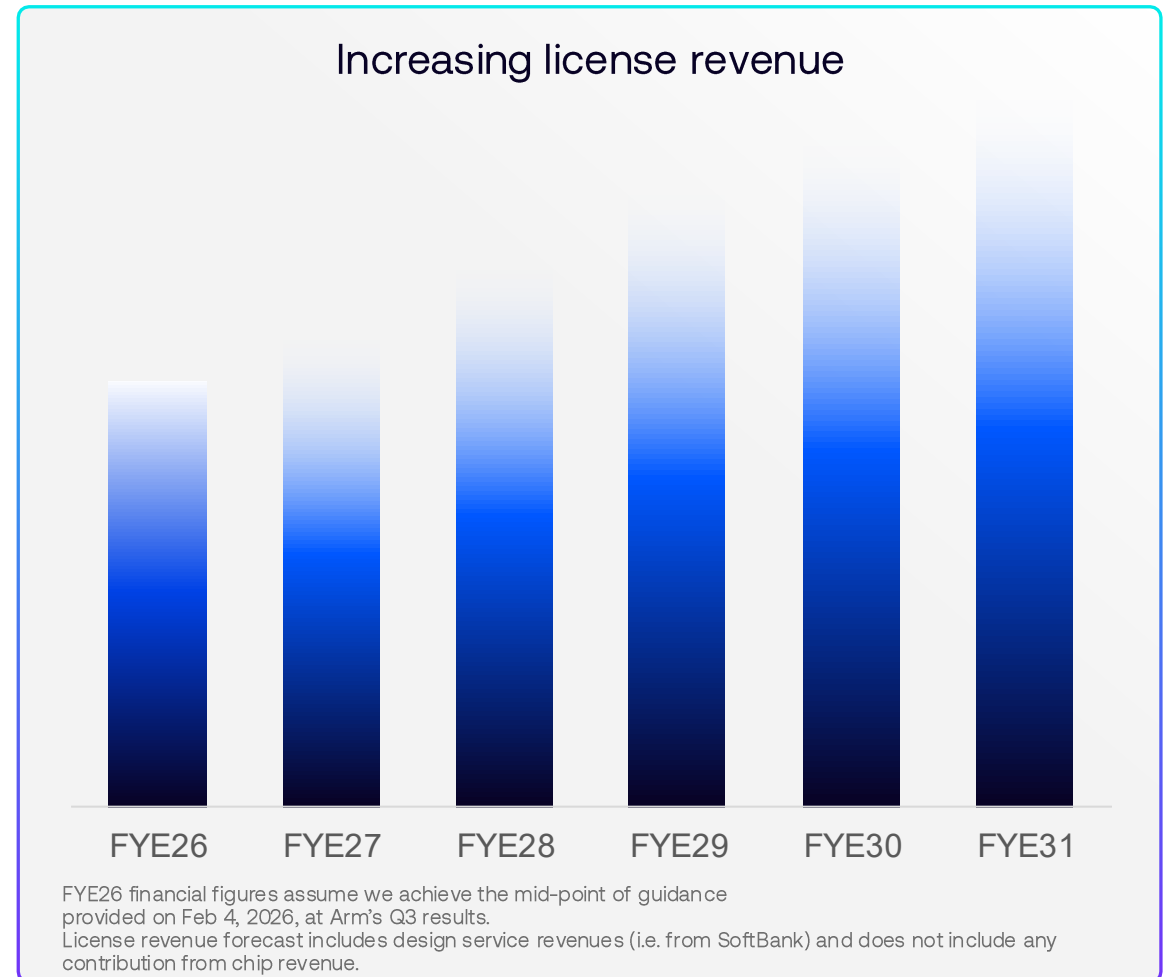
Robust licensing growth today enables future royalty growth

- License revenue growth well ahead of prior long-term expectations



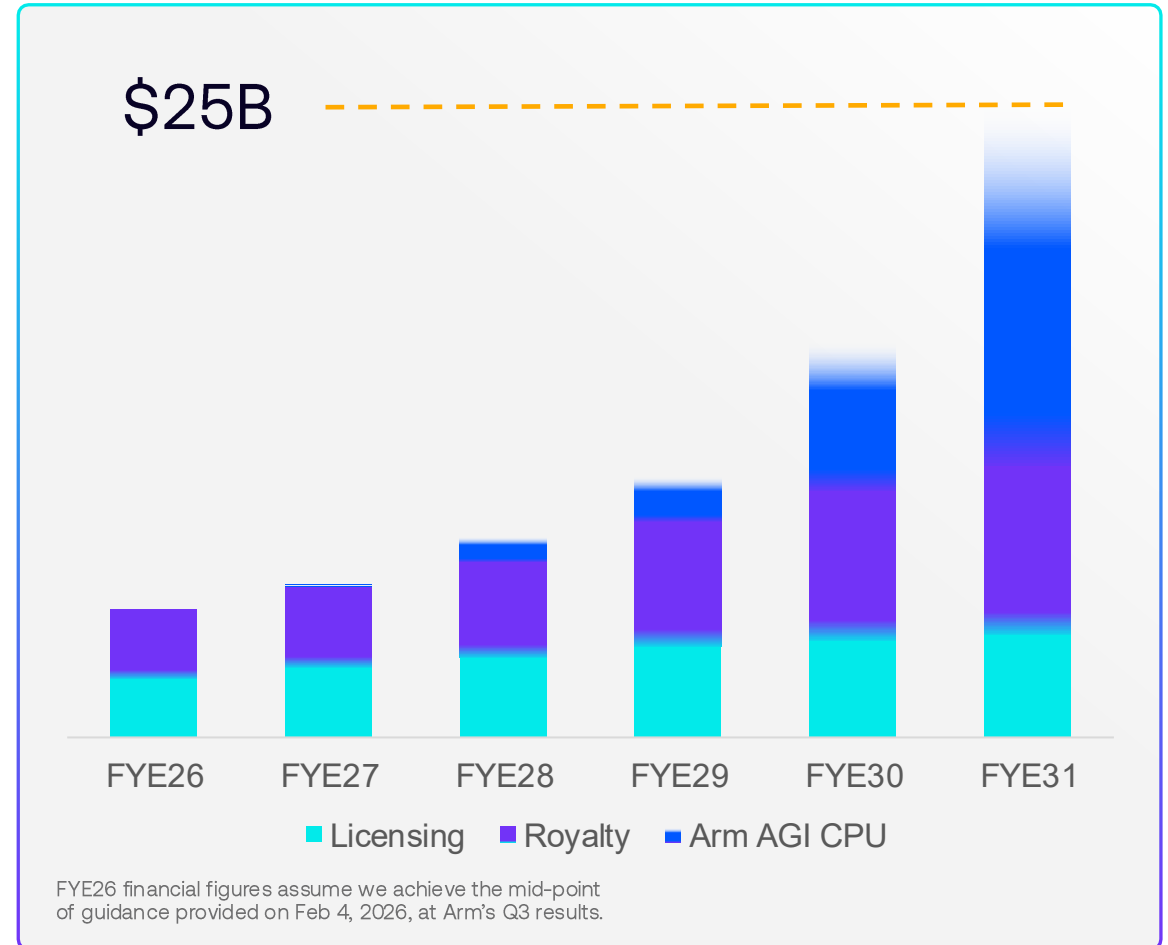
Robust licensing growth today enables future royalty growth

- License revenue growth well ahead of prior long-term expectations
- License revenue to remain above long-term target in the near-term
- This leads to strong royalty growth in future years



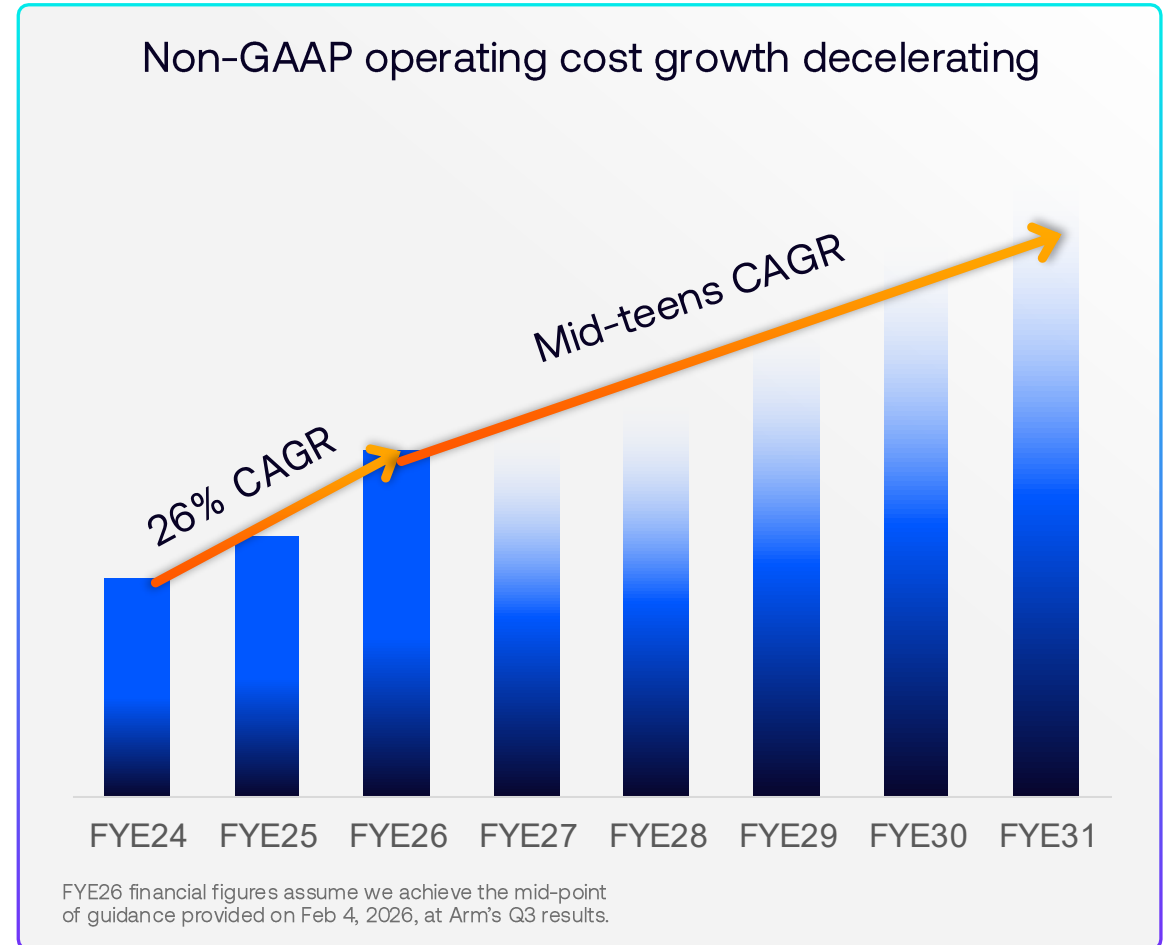
Arm AGI CPU is complementary to Arm's CPU IP / CSS business

- Arm AGI CPU expands Arm's opportunity into an underserved customer base
- Revenues from Arm AGI CPU are additional to CPU IP and CSS license and royalty revenue



Critical mass of R&D already hired – increasing operational leverage

- AI creates unprecedented opportunity
- Our R&D drives a virtuous cycle of new products driving revenue growth
- Arm has already meaningfully ramped R&D to support CPU, CSS, and chip roadmaps
- Forecasting mid-teens opex CAGR FYE26 to FYE31



Strong revenue and operating profit growth yields >\$9 in EPS power

IP/CSS business
in FYE31

IP/CSS revenue

\$10B

Non-GAAP
operating margin

>65%

Arm AGI CPU business
in FYE31

Chip revenue

\$15B

Non-GAAP
operating margin

>30%

Consolidated business
in FYE31

Non-GAAP
earnings per share

>\$9

Arm: Our trajectory is clear

- Arm's existing IP/CSS business remains strong with multiple multi-year growth drivers
- Customer demand and financial opportunity has led us to offer chips
- Combined business is expected to be significantly accretive
- Most R&D investment required is already in the business

Forecast for FYE31

Combined revenue

\$25B

FYE31 EPS power

>\$9

arm

Tack

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Merci

Danke

Gracias

Grazie

谢谢

ありがとう

Asante

Thank you

감사합니다

धन्यवाद

Kiitos

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Köszönöm